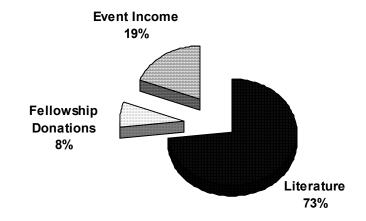
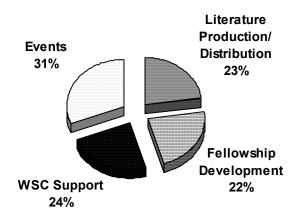
## Where Does Our Money Come From

Breakdown of Income 1 July 2002-30 June 2003 [Includes WCNA-29 Income and Excludes Deferred WCNA-30 Convention Income]



# Where Does Our Money Go

Breakdown of Expense by Activity Area 1 July 2002-30 June 2003 [Includes WCNA-29 expenses]









# NAWS Accounting and Finances

Our reporting in this annual report differs from what we have provided in the past and from what we will be providing in the future. Accounting regulations for non-profit corporations in the US are changing, and our financial reporting and budgets will have to change accordingly. Due to timing and circumstances, we are able, for the first time, to include a copy of the audit report and audited financial statements from our contracted independent auditor, Thomas Havey LLP. We have included our financial statements for the same period, which show a comparison to the budget and a financial overview of WCNA-29 and WCNA-30. We are also including the donation report for this fiscal year and hope that you will find it helpful. Please contact our comptroller, Tom Rush, at tom@na.org if there are any errors.

Even with all the material we have provided, we know that this information can seem confusing to some and interesting to others. We will attempt to provide an overview of the information contained in all of these financial reports in the following pages.

In these pages we will be referring to the NAWS Combined Balance Sheet and Statement of Activities (Income Statement). So you can more easily follow along we will *italicize* the name of the financial report or section headings and <u>underline</u> the line items that are in the Statement referred to.

The bottom line to all of this information is that we exceeded our budget expectations and had a successful year.

#### New forensic audit

Given everything that has happened here over the past several years, management asked the board to approve an addition to our auditing contract. We are pleased to have instituted what are known as "Forensic Procedures." In simpler terms, these are integrated random spot checks by the auditors of our cash handling and other financial procedures throughout the year. This addition is to better assure everyone—board, staff, and you—that we are taking active steps to handle the fellowship's resources responsibly and prevent any future problems.

#### **Contributions**

We were encouraged that after having lower than expected contributions last year, this year several regions, areas, and groups stepped up their contribution levels and helped us to exceed \$700,000 in contributions for the for the first time in our history. We want to take a moment and thank all those who contributed this year. A special thank you to all, especially those regions, whose contributions helped to push us over that mark. Regional contributions were seventy-five percent of total contributions this year as compared to sixty-eight percent last year. There is a slight decrease in direct Group contributions (–\$344) and an increase in the level of Area contributions we received (+\$8,394). This is reflected in the graph of Fellowship Contributions.

#### Financial picture

We were successful in implementing two conventions in thirteen months while at the same time maintaining our literature distribution operations. Total literature sales (Literature Production Income) were \$6,493,234, exceeding the budgeted amount of \$5,896,920 by \$596,314 or 10 percent. You may notice that while sales exceeded our budget expectations, the cost of goods sold (see Literature Production and Distribution, Other Inventory Expense) was less than budgeted by \$64,479. This is because we had already built a percentage increase for cost of goods into the budget and were able to keep our per unit costs from rising.



Primarily, the increase in sales is in <u>Basic Text: Hardcover English</u>, <u>It Works: How & Why, Keytags & Chips</u>, and the line item <u>Other Recovery Literature</u> (which includes all of the IPs and booklets). <u>Other Recovery Literature</u> and <u>Keytags & Chips</u> is an indicator of increased levels of literature activity in groups, since groups tend to be the predominant users of pamphlets, booklets, keytags, and chips. In some places this increased group activity ties to an influx of addicts referred to our meetings (e.g., drug courts, etc.).

While many US corporations experienced a significant downturn in revenues, we actually increased our net literature sales (income less discounts) by approximately eight percent over last year. We believe that this is due to two primary factors. First, the legally mandatory treatment of addicts in California and a few additional US states coupled with the increasing growth in Drug Courts. And second, that our consistent presence at professional events has helped to keep us in the "purchasing mind" of agencies that treats or deals with addicts.

When looking at the Income Statement, the expense allocations for Accounting. Personnel, Overhead, and Technology are distributed among the four activity areas of the budget by a fixed percentage. Those four areas and percentages are as follows: for this cycle the percentage was thirty-four percent for Literature Production and Distribution, twentyseven percent for WSC Support, twenty-three percent for Fellowship Development, and sixteen percent for Events. The overhead allocation for Events was raised for this cycle because of two conventions and for WSC Support due to the Sponsorship Project and Literature Survey. For the previous fiscal year the allocation for Events was eight percent, while Fellowship Development was thirty-three percent, and WSC Support was twenty-five percent. Literature Production has remained constant at thirty-four percent for both fiscal years.

We kept most expenses at or under budget. Some notable exceptions are

increases over budget for Overhead and Technology. We made decisions to upgrade our technology platforms in several areas. Our email server, computers for many of the staff, and our accounting servers were all replaced or improved in order to improve our efficiency. The overhead line item includes rather dramatic increases that we did not budget for, such as rental of additional storage space, credit card processing fees, general insurance, and reproduction leases. Amortization and depreciation are also included in this line item, and they are almost double from the previous fiscal year. This is largely due to increased efforts to cover our trademarks and copyrights outside of the US, as well as new equipment and leasehold improvements.

Many of the expense allocations for projects under WSC Support are still not accurate. For example, many of the expenses for the Sponsorship Project were attributed to the World Board under Fixed Operational Expenses rather than to this project. We will continue to work on improving this area. The \$73,316 shown under the Information Management project was spent on preserving old reel-to-reel and cassette tapes that were disintegrating. The tapes were converted to digital format through an extensive process.

The other item slightly over budget is the combination of <u>Developmental Subsidies and Allowances</u> and <u>Developmental Literature</u> at \$239,337. This is literature that is either given away or provided at a drastically reduced rate in order to better fulfill the fellowships primary purpose.





#### Our present reality

Last year, June 2002, was the conclusion of our first full two-year financial cycle as a result of the new two-year conference cycle. This requires us to forecast our budget figures slightly over two and one-half years out. This was especially challenging for this cycle, from July 2002 through June 2004, as there were two world conventions, WCNA-29 and -30, in the same financial cycle. This was a special occurrence to mark our fellowship's fiftieth anniversary and to change the world conventions to odd numbered years, with the World Service Conference occurring in even years. Each conference and budget cycle in the future will have one convention and one conference. This was the transition period for that change and turned out to be just as difficult as we told you it would.

We knew that it would be extremely difficult to concurrently segregate all of the financial activity in this cycle and to completely redefine all of our financial reports. That work was on top of regular operations, which increased in volume this year. This all had to be coupled with a focus on realigning our resources to fit strategic objectives identified in the Strategic Plan. All of these activities kept our short-handed accounting staff very busy.

#### Cash assets

Now we turn our attention to the *Combined Balance Sheet*. There we see that as of 30 June 2003, we had total cash assets (*Current Assets*, <u>Cash and Cash Equivalents</u>) of \$2,676,398. \$1,267,464 of that amount is operating funds, which are used to fulfill day-to-day NAWS operations, as well as deal with expenses associated with WCNA-30. \$1,408,934 is in reserve funds, which represents 84.5 operating days. For comparison purposes, in the same period last year we had \$754,340 in operating funds and \$1,063,124 or 63.8 operating days in reserve funds totaling \$1,817,464. This fiscal year and the next will both be affected by funds from WCNA-29 and -30.

We are investigating revising our reserve goals as a result of the recommendations from our Business Plan Workgroup. Our previous goal was to have ninety days of operating expenses. However, with the financial realities associated with things like delegate funding and the world convention, it seems prudent to revise those operating objectives. We are discussing how to best frame our reserve objective to have an operating reserve adequate to pay for all services delivered to the fellowship based on our approved budget. We are still working out what this will mean.

In doing some of the research into what other organizations do with establishing reserve funds, we learned that Alcoholics Anonymous World Service's reserve policy is one year's operating expenses. Other organizations have similar policies, but we felt that AAWS was the closet operational example to what we do. With the aid of some discussion by our Business Plan Workgroup we will be able to establish new reserve objectives and update you on our progress.

#### **Online** shopping cart

For many years we have received member requests for an electronic ordering portal on our website, as well as a portal for member contributions. We have begun work on both of these items and expect to have both operational within this next year. We had been previously resistant to the idea of a shopping cart but now feel that it makes sense and that having it will not damage our distribution channels. As part of this implementation we are increasing our ability to provide better service to existing customers. Existing credit customers (customers with active credit accounts with WSO) will be able to access the status of their accounts online, as well as check the status of current orders, payments, etc.

All of these efforts are intended to help bring the WSO more into the digital age by improving our operating systems and hopefully making those systems easier to use for our customers. We want to thank the many regions and areas that pioneered the way for us as it relates to the use of shopping carts. They were a valuable resource for us.



#### WCNA-29 Atlanta, Georgia

This event occurred a few days into our fiscal year and we reported on the event itself in last year's annual report. We did better than expected, primarily due to an increase in registrations from the number budgeted. While the majority of this activity is reflected in the financial statement included in this annual report, there are minor differences due to activity for WCNA-29 that was included in the previous financial year. The amount budgeted for registration expense did not include all of the amounts actually spent on each registrant, such as bussing and audio visual improvements for the main meetings. This is why the amount spent for registration is so much greater than the budget.

The following summary reflects direct expense items only and does *not* include the overhead allocations for Events, which are in excess of \$600,000 per year in this cycle. More about these allocations is described under the section on Overhead Allocations. The financial performance of WCNA-29 helped to ensure that sufficient cash flow was available for WCNA-30.

# WCNA-29 Final Financial Report

| Revenue                | Ac | ctual     | Βι | ıdget     |
|------------------------|----|-----------|----|-----------|
| Registration           | \$ | 633,869   | \$ | 310,912   |
| Special Events         | \$ | 519,649   | \$ | 221,550   |
| Merchandise            | \$ | 398,623   | \$ | 360,000   |
| Other Sales            | \$ | 69,990    | \$ | 91,519    |
| Newcomer Donations     | \$ | 14,114    | \$ | 18,600    |
| Rebates                | \$ | 93,240    | \$ | 110,000   |
| Total Revenue          | \$ | 1,729,485 | \$ | 1,112,581 |
| Expenses               |    |           |    |           |
| Facilities             | \$ | 190,534   | \$ | 402,750   |
| Registration           | \$ | 169,758   | \$ | 42,300    |
| Convention Information | \$ | 97,946    | \$ | 88,770    |
| Special Events         | \$ | 394,979   | \$ | 271,800   |
| Merchandise            | \$ | 214,449   | \$ | 182,399   |
| Arts & Graphics        | \$ | -         | \$ | 57,290    |
| Program                | \$ | 128,522   | \$ | 126,900   |
| Service Delivery Plan  | \$ | 13,746    | \$ | 43,761    |
| Support Committee      | \$ | 7,314     | \$ | 32,682    |
| Administration         | \$ | 91,865    | \$ | 101,825   |
| Total Expenses         | \$ | 1,309,113 | \$ | 1,350,477 |
| Net Proceeds           | \$ | 420,372   | \$ | (237,896) |



#### WCNA-30 San Diego, California

Even though this report covers the period of July 2002 to June 2003, we are including a summary of the financial information about the thirtieth world convention in San Diego, which occurred a few days after the end of this fiscal year. A report of the event itself can be found earlier in this Annual Report. You will not see any of these monies reported in the following financial statements due to the new requirement for us to report income in the year the event occurred. This means that income and expense were deferred until the next fiscal year. Since we did not budget for the income and expense to be deferred, the financial statements can be confusing. The only reference that you will see for this event is a small amount under refunds, as well as the deferred income and prepaid expenses that are reflected in the Combined Balance Sheet. Our credit card activity for this event increased significantly due to web registrations. There is over \$25,000 in credit card processing fees that was charged to Overhead rather than to the event. Since this event occurred in July 2003 we might still have minor financial adjustments, so some of these numbers may change slightly. Again, these figures only reflect direct expenses and do not include overhead.

This event was a unique special celebration, and we made decisions to honor and celebrate the fellowship's fiftieth anniversary in many ways. The program itself and the number of speakers, the screens and sound in the main meeting room, the opening event, and some of the historical displays and timelines were all unique to this specific convention.

## WCNA-30 Final Financial Report

| Revenue                | A         | ctual     | Βι        | ıdgeted   |
|------------------------|-----------|-----------|-----------|-----------|
| Registration           | \$        | 757,389   | \$        | 766,695   |
| Special Events         | \$        | 730,735   | \$        | 523,750   |
| Merchandise            | \$        | 741,975   | \$        | 703,992   |
| Other Sales            | \$        | 60,740    | \$        | 73,750    |
| Newcomer Donations     | \$        | 18,596    | \$        | 20,000    |
| Rebates                | \$        | 122,000   | \$        | 73,000    |
| Total Revenue          | \$        | 2,431,435 | \$        | 2,161,187 |
| Expenses               |           |           |           |           |
| Facilities             | \$        | 341,655   | \$        | 455,000   |
| Registration           | \$        | 416,137   | \$        | 117,400   |
| Convention Information | \$        | 127,210   | \$        | 112,550   |
| Special Events         | \$        | 606,623   | \$        | 513,600   |
| Merchandise            | \$        | 438,857   | \$        | 411,234   |
| Arts & Graphics        | \$        | -         | \$        | 39,100    |
| Program                | \$        | 300,957   | \$        | 237,150   |
| Support Committee      | \$        | 16,089    | \$        | 25,280    |
| Administration         | <u>\$</u> | 150,066   | <u>\$</u> | 98,650    |
| <b>Total Expenses</b>  | \$        | 2,397,604 | \$        | 2,009,964 |
| Net Proceeds           | \$        | 33,831    | \$        | 151,223   |

# Narcotics Anonymous World Services, Inc. COMBINED BALANCE SHEET

For the Twelve Months Ednding June 30, 2003

|  | ASSETS   |  |
|--|--|--|
| CURRENT ASSETS Cash and Cash Equivalents Checking Accounts Reserve Accounts  | \$1,269,482<br>1,408,934                       |  |
| Accounts Receivable Accounts Receivable Convention & Sales Deposits Clearing Less Allowance for Doubtful Accounts Inventory Prepaid Expenses                           | \$902,866<br>52,965<br>(25,013)                | \$2,678,416<br>930,818<br>664,838<br>1,091,366 |
| Total Current Assets   | _  | \$5,365,438                                    |
| EQUIPMENT, FURNITURE AND IMPROVEMENTS Equipment and Furniture Leasehold Improvements Intellectual and Software Property Less Accumulated Depreciation and Amortization | \$993,629<br>548,812<br>897,354<br>(1,636,601) |  |
| Total Equipment, Furniture and Improvements TOTAL ASSETS   |  | 803,194<br><b>\$6,168,632</b>                  |
|  | LIABILITIES AND NET ASS                        | ETS  |
| CURRENT LIABILITIES Accounts Payable Accrued Payroll Expense Total Current Liabilities   | \$158,511<br>130,812                           | \$289,323                                      |
| LONG TERM LIABILITIES  Notes Payable  Total Long Term Liabilities  | \$87,931                                       | 87,931   |
| DEFERRED INCOME Conventions Total Deferred Income  | <u>\$1,282,286</u>                             | 1,282,286                                      |
| INTERBRANCH ACCOUNTS Interbranch Accounts Total Interbranch Accounts   | <u>\$0</u>                                     | 0  |
| NET ASSETS Previous Unrestricted Net Assets Current Gain / (Loss) Unrestricted Net Assets  | \$3,130,846<br>1,378,246                       |  |
| Total Net Assets TOTAL LIABILITIES AND NET ASSETS  |  | 4,509,092<br>\$6,168,632                       |

# Narcotics Anonymous World Services Statement of Activities (Income Statement)

| (Income Stateme                                       | nt)                |   |   |  |
|---|--------------------|---|---|--|
| NA World Services - Cons                              | solidated          |   |   |  |
| For the Twelve Months Ending                          | June 30, 2003      |   |   |  |
|   |                    |   |   |  |
|   |                    |   |   |  |
| INCOME  |                    |   |   |  |
|   |                    |   |   |  |
| FELLOWSHIP DONATIONS                                  |                    |   |   |  |
|   | YTD ACTUAL         | YTD BUDGET                              | VARIANCE                                |  |
| BREAKDOWN BY DONOR TYPE                               |                    |   |   |  |
| Members   | \$10,142           | \$16,262                                | (\$6,120)                               |  |
| Groups  | 39,448             |   | 8,877                                   |  |
| Areas   | 78,849             |   | 23,892                                  |  |
| Regions   | 526,417            |   | 126,417                                 |  |
| Events/Conventions                                    | 21,859             |   |   |  |
| Unity Day   | 19,556             |   | 17,256                                  |  |
| Zonal & Other Forums                                  | 6,497              |   | 4,974                                   |  |
|   |                    | .,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, |   |  |
| Total Donations                                       | \$702,768          | \$542,049                               | \$160,719                               |  |
|   | Ψ. 02,700          | Ψ0-7£,0-13                              | Ψ.30,713                                |  |
| RECOVERY LITERATURE INCOME                            |                    |   |   |  |
| HEOGYERT ENERGONE INCOME                              |                    |   |   |  |
| BASIC TEXT: Hardcover English                         | \$1,800,551        | \$1,664,738                             | \$135,813                               |  |
| BASIC TEXT: Hardcover English  BASIC TEXT: Translated | 114,935            |   | (12,248)                                |  |
| BASIC TEXT: Translated  BASIC TEXT: Softcover         |                    |   |   |  |
| JUST FOR TODAY  | 656,001<br>688,375 |   | 594<br>(28,394)                         |  |
|   |                    |   |   |  |
| IT WORKS: HOW & WHY                                   | 634,354            |   | 101,791                                 |  |
| STEP WORKING GUIDES                                   | 583,934            |   | 70,586                                  |  |
| OTHER RECOVERY LITERATURE                             | 1,352,468          | 1,107,363                               | 245,105                                 |  |
|   |                    | A= 0.1= 0=0                             | A-10.010                                |  |
| Subtota   | ıl \$5,830,618     | \$5,317,372                             | \$513,246                               |  |
|   |                    |   |   |  |
| OTHER INVENTORY INCOME                                |                    |   |   |  |
|   |                    |   |   |  |
| MEDALLIONS  | \$490,273          |   | \$48,036                                |  |
| KEY TAGS & CHIPS                                      | 864,081            |   | 131,328                                 |  |
| NON-FIPT INFORMATION BOOKLETS                         | 48,203             |   | 4,163                                   |  |
| MISCELLANEOUS   | 627                |   | 26                                      |  |
| HANDBOOKS   | 58,801             |   | 8,483                                   |  |
| SPECIALTY ITEMS                                       | 33,163             |   | (4,166)                                 |  |
| PI PRODUCTS   | 3,930              |   |   |  |
| AUDIO MATERIALS                                       | 37,775             |   | (12,782)                                |  |
| GROUP/AREA MATERIALS                                  | 66,631             |   | 6,460                                   |  |
| MIRACLES HAPPEN                                       | 32,273             | 19,400                                  | 12,873                                  |  |
|   |                    |   |   |  |
| Subtota   | al \$1,635,756     | \$1,437,405                             | \$198,352                               |  |
|   |                    |   |   |  |
| SHIPPING INCOME                                       | \$303,863          |   |   |  |
| DISCOUNTS   | (1,171,800)        |   | (151,829)                               |  |
| DEVELOPMENTAL SUBSIDIES & ALLOWANCES                  | (105,204)          | (101,322)                               | (3,882)                                 |  |
|   |                    |   |   |  |
| Subtota   | al (\$973,140)     | (\$857,857)                             | (\$115,284)                             |  |
|   |                    | ==========                              | ======================================= |  |
| Literature Production Income (less discounts)         | \$6,493,234        | \$5,896,920                             | \$596,314                               |  |
|   | , ,                | ,                                       | ,                                       |  |
| EVENT INCOME  | YTD ACTUAL         | YTD BUDGET                              | VARIANCE                                |  |
|   | 1                  |   |   |  |
| UNITY DAY   | \$599              | \$0                                     | \$599                                   |  |
| WORLD SERVICE MEETINGS                                | Ψ555               |   |   |  |
| WORLD SERVICE CONFERENCE BI-ANNUAL MEETING            |                    |   |   |  |
| REBATES (Not including event specific)                | 0                  |   | 0                                       |  |
| TEDATE O (MOLINIQUING EVENT SPECINO)                  | 1                  |   | U                                       |  |
| Total Event Income (Not including event specific)     | \$599              | \$0                                     | \$599                                   |  |
| rota: Event moonie (not moraumy event Specific)       |                    | 30                                      | 3333                                    |  |

#### **Narcotics Anonymous World Services** Statement of Activities (Income Statement) **NA World Services - Consolidated** For the Twelve Months Ending June 30, 2003 MISCELLANEOUS INCOME LICENSED VENDOR PAYMENTS \$17,050 \$2,150 \$14,900 INTEREST 26.233 24.018 2.215 **MISCELLANEOUS** (9,268)11,674 (20,942)Total Miscellaneous Income \$34,015 \$50,592 (\$16,577)INCOME ALL SOURCES (Not including event specific) \$7,230,616 \$6,489,560 \$741,056 **EXPENSE** LITERATURE PRODUCTION & DISTRIBUTION **FIXED OPERATIONAL EXPENSES RECOVERY LITERATURE EXPENSE** YTD ACTUAL YTD BUDGET VARIANCE BASIC TEXT: Hardcover English \$318,954 \$308,661 \$10,293 BASIC TEXT: Translated (12,605)31,576 44,181 BASIC TEXT: Softcover 70,079 72,390 (2,311)JUST FOR TODAY 104,510 79,308 (25,202)IT WORKS: HOW & WHY 147,112 133,637 13,475 STEP WORKING GUIDES 113,323 107,668 5,655 OTHER RECOVERY LITERATURE 251,224 240,170 11,054 Subtotal \$1,011,575 \$358 \$1,011,217 OTHER INVENTORY EXPENSE **MEDALLIONS** \$80,096 \$76,991 \$3,105 **KEY TAGS & CHIPS** 207,913 190,898 17,014 NON-FIPT INFORMATION BOOKLETS 28,042 23,580 4,462 **MISCELLANEOUS** 612 10,473 (9,861)**HANDBOOKS** 19,198 14,583 4,615 SPECIALTY ITEMS 10,038 12,487 (2,449)PI PRODUCTS 1,408 0 1,408 AUDIO MATERIALS 11.671 1.254 10,417 **GROUP/AREA MATERIALS** 29,325 25,041 4,284 MIRACLES HAPPEN 9,226 1,800 7,426 IN HOUSE PRODUCTION 18,850 64,554 (45,704)TRANSLATIONS 21,996 11,612 10,384 SHIPPING EXPENSE 325,334 278,536 46,797 MARKETING 79,231 153,004 (73,773)(51,603) SALES TAX EXPENSE 51,603 INVENTORY ADJUSTMENT 0 (9,000)9,000 \$842,939 Subtotal \$907,417 (\$64,479)LEGAL \$11,158 \$21,000 (\$9,842)TRAVEL 3.355 11,500 (8,145)ACCOUNTING 10,673 16,150 (5,477)PERSONNEL (Includes amount budgeted to variable projects) 839,965 839,074 891 **OVERHEAD** 364,899 255,043 109,856 TECHNOLOGY 43,147 35,700 7,447 Subtotal \$94,730 \$1,273,197 \$1,178,467 Total Literature Production \$3,127,710 \$3,097,101 \$30,609

| Narcotics Anonymous Worl                                  | d Services   |   |   |  |
|---|--------------|---|---|--|
| Statement of Activit                                      | ies          |   |   |  |
| (Income Statemen  | t)           |   |   |  |
| NA World Services - Conso                                 | lidated      |   |   |  |
| For the Twelve Months Ending Ju                           |              |   | - PAT M.                                |  |
| WORLD SERVICE CONFERENCE SUPPORT                          |              |   |   |  |
|   | YTD ACTUAL   | YTD BUDGET                              | VARIANCE                                |  |
| FIXED OPERATIONAL EXPENSES                                | TIBACTORE    | 11B BOBGET                              | 77 II II II II I                        |  |
| TIALD OF ENATIONAL EAR ENGLO                              |              |   |   |  |
| PUBLICATIONS  | \$21,726     | \$13,000                                | \$8,726                                 |  |
| WORLD SERVICE CONFERENCE BI-ANNUAL MEETING                | 6,514        | φ13,000                                 | 6,514                                   |  |
| WORLD BOARD   | 190,759      | 245,500                                 | (54,741)                                |  |
| HUMAN RESOURCE PANEL                                      | 14,132       |   |   |  |
| WSC CO-FACILITATOR  | 14,132       | 20,000                                  | (5,868)                                 | Management                               |
| CONFERENCE RELATED TRAVEL                                 | <del></del>  |   |   |  |
|   | 10           | 28,000                                  | (27,990)                                |  |
| LEGAL   | 0 175        | 0                                       | (4.050)                                 |  |
| ACCOUNTING  | 8,475        | 12,825                                  | (4,350)                                 |  |
| PERSONNEL (Includes amount budgeted to variable projects) | 665,750      |   | (574)                                   |  |
| OVERHEAD  | 296,869      | 202,534                                 | 94,335                                  |  |
| TECHNOLOGY  | 34,264       | 28,350                                  | 5,914                                   |  |
|   |              |   |   |  |
| Subtotal  | \$1,238,498  | \$1,216,533                             | \$21,966                                |  |
|   |              |   |   |  |
| VARIABLE OPERATIONAL EXPENSES                             |              |   |   |  |
|   |              |   |   |  |
| WORLD SERVICE MEETING                                     | \$655        | \$0                                     | \$655                                   |  |
| WORLDWIDE WORKSHOPS                                       | 69,259       | 53,000                                  | 16,259                                  |  |
| SPONSORSHIP PROJECT                                       | 15,621       | 74,500                                  | (58,879)                                |  |
| BASIC TEXT EVALUATION                                     | 0            | 34,800                                  | (34,800)                                |  |
| SERVICE MATERIAL  | 0            |   | (45,875)                                |  |
| HISTORICAL DATA COLLECTION                                | 117          | 37,500                                  | (37,383)                                |  |
|   |              |   |   |  |
| Subtotal  | \$85,652     | \$245,675                               | (\$160,023)                             |  |
|   | +,           | 7=17,11                                 | (+,/                                    |  |
|   |              |   |   |  |
| Total World Service Conference Support                    | \$1,324,150  | \$1,462,208                             | (\$138,057)                             |  |
|   |              |   |   |  |
|   |              |   |   |  |
| FELLOWSHIP DEVELOPMENT                                    |              |   |   |  |
|   |              |   |   |  |
| FIXED OPERATIONAL EXPENSES                                | YTD ACTUAL   | YTD BUDGET                              | VARIANCE                                |  |
|   |              |   |   |  |
| PUBLICATIONS  | \$113,900    | \$155,483                               | (\$41,583)                              |  |
| FELLOWSHIP SUPPORT  | 32,530       |   | (47,480)                                |  |
| PROFESSIONAL EVENTS                                       | 31,612       | 62,680                                  | (31,068)                                |  |
| DEVELOPMENTAL LITERATURE                                  | 134,133      | 105,000                                 | 29,133                                  |  |
| TRAVEL  | 2,606        |   | 2,606                                   |  |
| LEGAL   | 0            |   | 0                                       |  |
| ACCOUNTING  | 7,220        |   | (3,705)                                 |  |
| PERSONNEL (Includes amount budgeted to variable projects) | 565,941      | 567,609                                 | (1,668)                                 |  |
| OVERHEAD  | 181,734      |   | 9,205                                   |  |
| TECHNOLOGY  | 29,188       |   | 5,038                                   |  |
| 120111102001  |              | 21,100                                  | 0,000                                   |  |
| Subtotal  | \$1,098,865  | \$1,178,386                             | (\$79,521)                              |  |
| Castotal  | - ,,,,,,,,,, | Ţ:,z,z30                                | (+,)                                    |  |
| VARIABLE OPERATIONAL EXPENSES                             |              |   |   |  |
|   |              |   |   |  |
| STANDARDS FOR COMMUNICATIONS                              | \$0          | \$15,000                                | (\$15,000)                              |  |
| PUBLIC RELATIONS ROUNDTABLE                               | 13,163       |   | (687)                                   |  |
| INFORMATION MANAGEMENT                                    | 73,316       | 10,000                                  | 63,316                                  |  |
|   |              | .0,000                                  | 55,515                                  |  |
| Subtotal  | \$86,479     | \$38,850                                | \$47,629                                |  |
| Cubicital   | Ψου, 110     | \$00,000                                | Ţ.,,ozo                                 | W-100-100-100-100-100-100-100-100-100-10 |
|   |              | ======================================= | ======================================= |  |
| Total Fellowship Development                              | \$1,185,344  | \$1,217,236                             | (\$31,892)                              |  |
|   | + -,,        | + -,=,= 0                               | (+0.,002)                               |  |

# Narcotics Anonymous World Services Statement of Activities (Income Statement)

NA World Services - Consolidated

For the Twelve Months Ending June 30, 2003

| une 30, 2003 |   |   |   |
|--------------|---|---|---|
| YTD ACTUAL   | YTD BUDGET  | VARIANCE  |   |
|              |   |   |   |
|              |   |   |   |
| \$12,740     | \$7,500   | \$5,240   |   |
| (8,108)      | 0   | (8,108)   |   |
| 0            | 0   | 0   |   |
| 5,022        | 7,600   | (2,578)   |   |
|              |   | 7,180   |   |
|              |   |   |   |
| 20,305       | 16,800  | 3,505   |   |
| \$608,169    | \$546,779   | \$61,391  |   |
| \$6,245,373  | \$6,323,323   | (\$77,950)  |   |
| \$985,243    | \$166,237   | \$819,005   |   |
|              |   |   |   |
| YTD ACTUAL   | YTD BUDGET  | VARIANCE  |   |
|              |   |   |   |
| \$633,869    | \$110,000   | \$523,869   |   |
| 519,649      | 39,750  | 479,899   |   |
| 14,114       | 5,000   | 9,114   |   |
| 326,496      | 360,000   |   |   |
| 72,127       | 0   |   |   |
|              |   |   |   |
|              |   |   |   |
|              |   |   |   |
| (380)        | 0   | (380)   |   |
| \$1,729,485  | \$668,269   | \$1,061,216   |   |
|              |   |   |   |
| \$80         |   | (\$455,095)   |   |
| 0            |   | (471,375)   |   |
| 0            |   | (17,000)  |   |
|              |   |   |   |
|              |   | 0   |   |
|              |   |   |   |
|              | 0   | (27,051)  |   |
| (\$26,971)   | \$1,032,542   | (\$1,059,513)   |   |
| \$1,702,514  | \$1,700,811   | \$1,703   |   |
|              | \$12,740 (8,108) 0 5,022 402,038 176,172 20,305 \$608,169 \$6,245,373  ***The state of the state of | \$12,740 \$7,500 (8,108) 0 0 0 5,022 7,600 402,038 394,858 176,172 120,020 20,305 16,800  \$608,169 \$546,779  \$6,245,373 \$6,323,323  \$700 \$110,000 \$19,649 39,750 14,114 5,000 326,496 360,000 72,127 0 0 69,990 43,519 93,241 110,000 (380) 0 \$1,729,485 \$668,269  \$80 \$455,175 0 471,375 0 17,000 0 88,992 0 0 0 (27,051) 0 | \$12,740 \$7,500 \$5,240 (8,108) 0 (8,108) 0 0 0 0 0 5,022 7,600 (2,578) 402,038 394,858 7,180 176,172 120,020 56,152 20,305 16,800 3,505 \$608,169 \$546,779 \$61,391 \$6,323,323 (\$77,950) \$\$985,243 \$166,237 \$819,005 \$\$19,649 39,750 479,899 14,114 5,000 9,114 326,496 360,000 (33,504) 72,127 0 0 0 0 72,127 0 0 69,990 43,519 26,471 93,241 110,000 (16,760) (380) \$\$1,729,485 \$668,269 \$1,061,216 \$\$80 \$455,175 (\$455,095) 0 471,375 (471,375) 0 17,000 (17,000) 0 88,992 (88,992) 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 |

| Narcotics Anonymous Wor                    | d Services  |             |             | <del></del> |  |  |  |  |  |
|--|-------------|-------------|-------------|-------------|--|--|--|--|--|
| Statement of Activity                      |             |             |             |             |  |  |  |  |  |
| (Income Statemen                           | t)          |             |             |             |  |  |  |  |  |
| NA World Services - Consc                  | lidated     |             |             |             |  |  |  |  |  |
| For the Twelve Months Ending June 30, 2003 |             |             |             |             |  |  |  |  |  |
|  |             |             |             |             |  |  |  |  |  |
| VENT SPECIFIC EXPENSE                      |             |             |             |             |  |  |  |  |  |
|  | YTD ACTUAL  | YTD BUDGET  | VARIANCE    |             |  |  |  |  |  |
| WCNA-29 EXPENSE                            |             |             |             |             |  |  |  |  |  |
| Entertainment                              | \$394,981   | \$180,000   | \$214,981   |             |  |  |  |  |  |
| Convention Information                     | 0           |             | (12,550)    |             |  |  |  |  |  |
| Program                                    | 142,268     | 92,700      | 49,568      |             |  |  |  |  |  |
| Arts & Graphics                            | 0           | 13,100      | (13,100)    |             |  |  |  |  |  |
| Administration                             | 91,877      | 69,650      | 22,227      |             |  |  |  |  |  |
| Registration                               | 267,705     |             | 248,055     |             |  |  |  |  |  |
| Merchandise                                | 214,450     | 97,125      | 117,325     |             |  |  |  |  |  |
| Facilities Expenses                        | 190,536     |             | (16,964)    |             |  |  |  |  |  |
| Support Committee Administration           | 7,314       | 20,280      | (12,966)    |             |  |  |  |  |  |
| Service Delivery Plan                      | 0           | 26,650      | (26,650)    |             |  |  |  |  |  |
|  |             |             |             |             |  |  |  |  |  |
| Subtotal                                   | \$1,309,131 | \$739,205   | \$569,926   |             |  |  |  |  |  |
|  |             |             |             |             |  |  |  |  |  |
|  |             |             |             |             |  |  |  |  |  |
| WCNA-30 EXPENSE                            |             |             |             |             |  |  |  |  |  |
| Administration                             | \$0         | \$14,798    | (\$14,798)  |             |  |  |  |  |  |
| Arts & Graphics                            | 0           | 5,865       | (5,865)     |             |  |  |  |  |  |
| Convention Information                     | 0           | 16,883      | (16,883)    |             |  |  |  |  |  |
| Entertainment                              | 0           |             | 0           |             |  |  |  |  |  |
| Facilities Expenses                        | 0           |             | (68,250)    |             |  |  |  |  |  |
| Merchandise                                | 0           |             | 0           |             |  |  |  |  |  |
| Program                                    | 0           |             | 0           |             |  |  |  |  |  |
| Registration                               | 0           |             | 0           |             |  |  |  |  |  |
| Support Committee Administration           | 0           | 3,792       | (3,792)     |             |  |  |  |  |  |
|  |             |             |             |             |  |  |  |  |  |
| Subtotal                                   | \$0         | \$109,587   | (\$109,587) |             |  |  |  |  |  |
|  |             |             |             |             |  |  |  |  |  |
| otal Event Specific Expense                | \$1,309,131 | \$848,792   | \$460,339   |             |  |  |  |  |  |
|  |             |             |             | -           |  |  |  |  |  |
| otal Event Specific Excess Revenue/Expense | \$393,383   | \$852,019   | (\$458,636) |             |  |  |  |  |  |
|  |             |             |             |             |  |  |  |  |  |
| NCREASE (DECREASE) NET UNRESTRICTED ASSETS | \$1,378,626 | \$1,018,256 | \$360,369   |             |  |  |  |  |  |

#### REPORT OF INDEPENDENT AUDITORS

To the Board of Directors of Narcotics Anonymous World Services, Inc.

We have audited the accompanying consolidated statements of financial position of Narcotics Anonymous World Services, Inc. (the Organization) as of June 30, 2003, and the related consolidated statements of activities, functional expenses, and cash flows for the year then ended. These consolidated financial statements are the responsibility of the Organization's management. Our responsibility is to express an opinion on these consolidated financial statements based on our audit. The statements of financial position, activities and cash flows of Narcotics Anonymous World Services, Inc. as of June 30, 2002 were audited by other auditors, whose report dated October 18, 2002 expressed an unqualified opinion on those statements. The financial statements for the year ended June 30, 2002 did not include the consolidated statement of functional expenses. We have audited the accompanying consolidated statement of functional expenses for the year ended June 30, 2002.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform an audit to obtain reasonable assurance about whether the consolidated financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe our audit provides a reasonable basis for our opinion.

In our opinion, the 2003 consolidated financial statements referred to above present fairly, in all material respects, the financial position of Narcotics Anonymous World Services, Inc. as of June 30, 2003, and the changes in its net assets and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America. We also audited the 2002 statement of functional expenses which was not originally presented in conjunction with the 2002 financial statements. In our opinion, the 2002 functional expenses are presented fairly in conformity with accounting principles generally accepted in the United States of America.

August 29, 2003

Linguit LLP

FINANCIAL STATEMENTS

JUNE 30, 2003

### FINANCIAL STATEMENTS

# JUNE 30, 2003 AND 2002

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| Consolidated Statements of Cash Flows          | 5    |
| Notes to Financial Statements                  | 6    |

To the Board of Directors of Narcotics Anonymous World Services, Inc.

We have audited the consolidated financial statements of Narcotics Anonymous World Services, Inc. (the Organization), for the year ended June 30, 2003, and have issued our report thereon dated August 29, 2003. We are pleased to provide you with the following information related to our audit.

# Our Responsibility Under Auditing Standards Generally Accepted in the United States of America

As stated in our engagement letter dated June 26, 2003, our responsibility, as described by professional standards, is to plan and perform our audit to obtain reasonable, but not absolute, assurance that the financial statements are free of material misstatement and are fairly presented in accordance with accounting principles generally accepted in the United States of America. Because an audit is designed to provide reasonable, but not absolute, assurance and because we did not perform a detailed examination of all transactions, there is a risk that material errors, fraud, or other illegal acts may exist and not be detected by us.

As part of our audit, we considered the internal controls of Narcotics Anonymous World Service, Inc. Such considerations were solely for the purpose of determining our audit procedures and not to provide any assurance concerning such internal controls.

#### **Significant Accounting Policies**

Management has the responsibility for selection and use of appropriate accounting policies. In accordance with the terms of our engagement letter, we will advise management about the appropriateness of accounting policies and their application. The significant accounting policies used by Narcotics Anonymous World Services Inc. are described in Note 2 to the financial statements. No new accounting policies were adopted and the application of existing policies was not changed during the year ending June 30, 2002. However, the Organization did add a comparative consolidated statements of functional expenses for the year ended June 30, 2003 and 2002. We noted no transactions entered into by the Organization during the year that were both significant and unusual, or transactions for which there is a lack of authoritative guidance or consensus.

To the Board of Directors of Narcotics Anonymous World Services, Inc. Page two

#### **Accounting Estimates**

Accounting estimates are an integral part of the financial statements prepared by management and are based on management's knowledge and experience about past and current events and assumptions about future events. We evaluated the key factors and assumptions used to develop the accounting estimates used in the financial statements and determined that they are reasonable in relation to the financial statements taken as a whole.

#### **Audit Adjustments**

For purposes of this letter, professional standards define an audit adjustment as a proposed correction of the financial statements that, in our judgment, may not have been detected except through our auditing procedures. An audit adjustment may or may not indicate matters that could have a significant effect on the Organization's financial reporting process (that is, cause future financial statements to be materially misstated). In our judgment, none of the adjustments we proposed, whether recorded or unrecorded by the Organization, either individually or in the aggregate, indicate matters that could have a significant effect on the Organization's financial reporting process. All of the entries we proposed, and which management recorded, generally were for routine year-end accruals which management knew had to be made or were for isolated errors with no continuing financial statement process effect.

In addition, the attached schedule summarizes uncorrected misstatements of the financial statements. Management has determined that their effects are immaterial, both individually and in the aggregate, to the financial statements taken as a whole.

#### Disagreements with Management

For purposes of this letter, professional standards define a disagreement with management as a matter, whether or not resolved to our satisfaction, concerning a financial accounting, reporting, or auditing matter that could be significant to the financial statements or the auditor's report. We are pleased to report that no such disagreements arose during the course of our audit.

#### **Consultations with Other Independent Accountants**

In some cases, management may decide to consult with other accountants about auditing and accounting matters, similar to obtaining a "second opinion" on certain situations. If a consultation involves application of an accounting principle to the Organization's financial statements or a determination of the type of auditor's opinion that may be expressed on those statements, our professional standards require the consulting accountant to check with us to determine that the consultant has all the relevant facts. To our knowledge, there were no such consultations with other accountants.

To the Board of Directors of Narcotics Anonymous World Services, Inc. Page three

#### **Issues Discussed Prior to Retention of Independent Auditors**

We generally discuss a variety of matters, including the application of accounting principles and auditing standards, with management each year prior to retention as the Organization's auditors. However, these discussions occurred in the normal course of our professional relationship and our responses were not a condition to our retention.

#### Difficulties Encountered in Performing the Audit

We encountered no difficulties in performing the audit.

#### Intended Use of this Letter

Lindguist LLP

This information is intended solely for the use of the Board of Directors and management of this Organization and is not intended to be and should not be used by anyone other than these specified parties.

August 29, 2003

# CONSOLIDATED STATEMENTS OF ACTIVITIES

YEARS ENDED JUNE 30, 2003 AND 2002

| DEVENIUM CALVE AND OFFICE SYNDROP               | <u>2003</u>  | <u>2002</u>  |
|---|--------------|--------------|
| REVENUES, GAINS AND OTHER SUPPORT               |              |              |
| Sales of publications and program materials     | \$ 6,493,341 | \$ 5,879,128 |
| Less discounts and cost of sales                | 2,086,973    | 1,805,265    |
| Net sales of publications and program materials | 4,406,368    | 4,073,863    |
| Convention registration and other revenue       | 1,702,134    | 12,355       |
| Conference contributions                        | 703,367      | 583,903      |
| Interest  | 26,233       | 20,975       |
| Other   | 90,811       | 37,033       |
| Total revenues, gains and other support         | 6,928,913    | 4,728,129    |
| Expenses  |              |              |
| Literature production and distribution          | 1,271,556    | 1,236,629    |
| World Service Conference support                | 1,323,702    | 1,548,940    |
| Fellowship development                          | 1,243,649    | 1,491,916    |
| Events  | 1,711,761    | 468,269      |
| Total expenses                                  | 5,550,668    | 4,745,754    |
| Change in net assets                            | 1,378,245    | (17,625)     |
| Unrestricted net assets                         |              |              |
| Beginning of year                               | 3,130,846    | 3,148,471    |
| End of year                                     | \$ 4,509,091 | \$ 3,130,846 |

See accompanying notes to consolidated financial statements.

### CONSOLIDATED STATEMENTS OF FINANCIAL POSITION

June 30, 2003 and 2002

| Assets   | <u>2003</u>  | 2002         |
|--|--------------|--------------|
| CURRENT ASSETS                                   |              |              |
| Cash and cash equivalents                        | \$ 1,815,535 | \$ 1,145,000 |
| Investments - at fair value                      | 913,343      | 682,136      |
| Accounts receivable (net of allowance for        |              |              |
| uncollectible accounts of \$25,023 and \$12,381) | 877,780      | 521,185      |
| Claims receivable                                | -            | 292,801      |
| Publication inventory                            | 664,838      | 562,840      |
| Prepaid expenses                                 | 1,091,366    | 649,651      |
| Total current assets                             | 5,362,862    | 3,853,613    |
| PROPERTY AND EQUIPMENT                           |              |              |
| Furniture and equipment                          | 993,629      | 912,093      |
| Leasehold improvements                           | 548,811      | 544,163      |
| Total  | 1,542,440    | 1,456,256    |
| Less accumulated depreciation and amortization   | (1,231,675)  | (1,124,464)  |
| Property and equipment - ne                      | 310,765      | 331,792      |
| Other assets                                     |              |              |
| Deposits   | 2,576        | 61,592       |
| Trademarks and copyrights (net of accumulated    |              |              |
| amortization of \$404,927 and \$299,515          | 492,427      | 497,161      |
| Total other assets                               | 495,003      | 558,753      |
| Total assets                                     | \$ 6,168,630 | \$ 4,744,158 |
| Liabilities and Net Assets                       |              |              |
| CURRENT LIABILITIES                              |              |              |
| Accounts payable                                 | \$ 158,656   | \$ 439,175   |
| Accrued salaries and withholdings payable        | 130,666      | 102,449      |
| Current portion of notes payable                 | 60,000       | 50,000       |
| Deferred revenue                                 | 1,282,286    | 938,355      |
| Total current liabilities                        | 1,631,608    | 1,529,979    |
| Note payable, less current portion               | 27,931       | 83,333       |
| Total liabilities                                | 1,659,539    | 1,613,312    |
| Unrestricted net assets                          | 4,509,091    | 3,130,846    |
| Total liabilities and net assets                 | \$ 6,168,630 | \$ 4,744,158 |

See accompanying notes to consolidated financial statements.

#### CONSOLIDATED STATEMENTS OF FUNCTIONAL Expenses

YEARS ENDED JUNE 30, 2003 AND 2002

|                                   | 2003                                   |  |                           |               |              | 2002                                   |  |                           |               |                     |  |
|-----------------------------------|--|--|---------------------------|---------------|--------------|--|--|---------------------------|---------------|---------------------|--|
|                                   | Literature Production and Distribution | World Service<br>Conference<br>Support | Fellowship<br>Development | <u>Events</u> | <u>Total</u> | Literature Production and Distribution | World Service<br>Conference<br>Support | Fellowship<br>Development | <u>Events</u> | <u>Total</u>        |  |
| Expenses                          |  |  |                           |               |              |  |  | A (# 6 0 6 #              | 0 162 042     | # 2.040.202         |  |
| Salaries, wages and payroll taxes | \$ 740,169                             | \$ 587,781                             | \$ 500,702                | \$ 348,315    | \$ 2,176,967 | \$ 696,760                             | \$ 512,323                             | \$ 676,267                | \$ 163,943    | \$ 2,049,293        |  |
| Employee health benefits          | 60,687                                 | 48,192                                 | 41,053                    | 28,558        | 178,490      | 61,855                                 | 45,481                                 | 60,036                    | 14,554        | 181,926             |  |
| Retirement contribution           | 15,136                                 | 12,020                                 | 10,239                    | 7,123         | 44,518       | 14,337                                 | 10,542                                 | 13,916                    | 3,373         | 42,168              |  |
| Contract labor                    | 5,581                                  | 3,151                                  | 1,505                     | 14,960        | 25,197       | 10,306                                 | 1,917                                  | -                         |               | 12,223              |  |
| Convention expense                | -                                      | -                                      | -                         | 1,058,052     | 1,058,052    | 22                                     | -                                      | -                         | 34,502        | 34,524              |  |
| Occupancy                         | 120,397                                | 95,609                                 | 81,445                    | 56,658        | 354,109      | 124,167                                | 91,300                                 | 120,516                   | 29,216        | 365,199             |  |
| Travel                            | 2,237                                  | 160,336                                | 2,606                     | 27,052        | 192,231      | 1,098                                  | 139,904                                | 5,662                     | 40,668        | 187,332             |  |
| Conferences                       | -                                      | 21,301                                 | 26,304                    | -             | 47,605       | -                                      | 293,919                                | 18,303                    | 13,873        | 326,095             |  |
| Worldwide workshops               | -                                      | 69,259                                 | -                         | -             | 69,259       | -                                      | 121,050                                | -                         | -             | 121,050             |  |
| Committees and work groups        | -                                      | 46,054                                 | 36,264                    | -             | 82,318       | 8,153                                  | 47,107                                 | 25,658                    | -<br>-        | 80,918              |  |
| Telephone                         | 17,276                                 | 18,813                                 | 11,686                    | 10,401        | 58,176       | 21,023                                 | 18,836                                 | 20,405                    | 17,677        | 77,941              |  |
| Postage                           | 6,822                                  | 6,647                                  | 5,167                     | 3,210         | 21,846       | 9,144                                  | 15,484                                 | 8,875                     | 14,635        | 48,138              |  |
| Office expense                    | 40,331                                 | 32,045                                 | 27,282                    | 18,979        | 118,637      | 32,834                                 | 24,946                                 | 31,869                    | 15,469        | 105,118             |  |
| Depreciation and amortization     | 71,995                                 | 57,172                                 | 48,703                    | 33,880        | 211,750      | 59,396                                 | 43,674                                 | 57,650                    | 13,976        | 174,696             |  |
| Professional fees                 | 26,150                                 | 13,259                                 | 11,295                    | 7,857         | 58,561       | 28,377                                 | 21,172                                 | 27,542                    | 6,677         | 83,768              |  |
| Equipment leases                  | 51,395                                 | 40,814                                 | 34,768                    | 24,186        | 151,163      | 49,006                                 | 36,034                                 | 47,565                    | 11,915        | 144,520             |  |
| Computer expense                  | 30,853                                 | 24,501                                 | 20,872                    | 14,519        | 90,745       | 33,227                                 | 24,431                                 | 32,249                    | 8,061         | 97,968              |  |
| Other operating expenses          | 82,527                                 | 86,748                                 | 383,758                   | 58,011        | 611,044      | 86,924                                 | 100,820                                | 345,403                   | 79,730        | 612,877             |  |
| Total expenses                    | \$ 1,271,556                           | \$ 1,323,702                           | \$ 1,243,649              | \$ 1,711,761  | \$ 5,550,668 | \$ 1,236,629                           | \$ 1,548,940                           | \$ 1,491,916              | \$ 468,269    | <u>\$ 4,745,754</u> |  |

#### CONSOLIDATED STATEMENTS OF CASH FLOWS

YEARS ENDED JUNE 30, 2003 AND 2002

|  | <u>2003</u>     | <u>2002</u>     |
|--|-----------------|-----------------|
| Cash flows from operating activities             |                 |                 |
| Change in net assets                             | \$<br>1,378,245 | \$<br>(17,625)  |
| Adjustment to reconcile change in net assets to  |                 |                 |
| net cash provided by operating activities:       |                 |                 |
| Depreciation and amortization                    | 211,750         | 174,696         |
| (Increase) decrease in assets:                   |                 |                 |
| Accounts receivable                              | (356,595)       | 42,746          |
| Claims receivable                                | 292,801         | (143,868)       |
| Publication inventory                            | (101,998)       | (49,259)        |
| Prepaid expenses                                 | (441,715)       | (603,082)       |
| Deposits   | 59,016          | (18,346)        |
| Increase (decrease) in liabilities:              |                 |                 |
| Accounts payable                                 | (280,519)       | 238,598         |
| Accrued salaries and withholdings payable        | 28,217          | 10,418          |
| Deferred revenue                                 | <br>343,931     | 938,355         |
| Net cash provided by operating activities        | <br>1,133,133   | <br>572,633     |
| Cash flows from investing activities             |                 |                 |
| Proceeds from sale of investments                | -               | 33,529          |
| Purchase of investments                          | (231,207)       | (32,090)        |
| Purchase of property and equipment               | (86,184)        | (260,159)       |
| Payments to secure copyrights and trademarks     | (99,805)        | (57,717)        |
| Net cash provided (used) by investing activities | <br>(417,196)   | <br>(316,437)   |
| Cash flows from financing activities             |                 |                 |
| Issuance of notes payable                        | 100,000         | -               |
| Repayment of note principal                      | (145,402)       | (45,833)        |
| Net cash used by financing activities            | (45,402)        | (45,833)        |
| NET INCREASE IN CASH AND CASH EQUIVALENTS        | 670,535         | 210,363         |
| Cash and cash equivalents                        |                 |                 |
| Beginning of year                                | 1,145,000       | 934,637         |
| End of year                                      | \$<br>1,815,535 | \$<br>1,145,000 |

Supplemental disclosures of cash flow information: Interest paid for the years ended June 30, 2003 and 2002 amounted to \$6,305 and \$9,964, respectively.

See accompanying notes to consolidated financial statements.

#### **NOTES TO FINANCIAL STATEMENTS**

JUNE 30, 2003 AND 2002

#### NOTE 1. ORGANIZATION AND NATURE OF ACTIVITIES

Narcotics Anonymous World Services, Inc. (NAWS) was incorporated on January 25, 1977 and is headquartered in Chatsworth, California. In addition NAWS operates offices in Toronto, Canada and Brussels, Belgium. NAWS is a not-for-profit organization which provides communications and information for the Fellowship of Narcotics Anonymous (NA). NAWS achieves its purpose by maintaining correspondence with NA groups and service committees, by printing and distributing World Services Conference (WSC) approved literature, and by maintaining the archives and files of NA.

In 1993, NA established the Fellowship Intellectual Property Trust (the Trust). The Trust was established for the purpose of holding and administering all recovery material and other intellectual properties of NA. The Trust is included in the consolidated financial statements of NAWS as a result of common control.

NAWS is exempt under Section 501(c)(3) of the Internal Revenue Code and comparable California Revenue and Taxation Code. The Trust is also exempt under the applicable Internal Revenue Code and comparable California Revenue and Taxation Code. Therefore, no provision for federal and state income taxes was made for either NAWS or the Trust.

In addition, the Internal Revenue Service has determined that the organization is not a private foundation within the meaning of Section 509(a) of the Internal Revenue Code.

#### NOTE 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Consolidation Policy and Basis of Accounting - The accompanying consolidated financial statements include the accounts of NAWS and the Trust. Significant intercompany balances and transactions are eliminated in consolidation. The consolidated financial statements are prepared on the accrual basis of accounting.

Financial Statement Presentation - NAWS has adopted Statement of Financial Accounting Standards (SFAS) No. 117, Financial Statements of Not-for-Profit Organizations. Under SFAS No. 117, NAWS is required to report information regarding its financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets and permanently restricted net assets. As of June 30, 2003 and 2002, NAWS held no temporarily or permanently restricted net assets.

For the year ended June 30, 2003 NAWS added a statement of functional expenses to its consolidated financial statements and included comparative amounts for the year ended June 30, 2002.

#### NOTE 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

Cash and Cash Equivalents - NAWS considers all funds held in checking and savings accounts to be cash and cash equivalents.

**Investments** - NAWS' investments are carried at fair value which generally represents quoted market price as of the last business day of the year. The certificates of deposit are valued at cost, which approximates fair value.

**Publication Inventory** - Publications and other items for resale are included in inventories and are carried at the lower of cost or market, with cost determined by the first-in, first-out method.

**Property and Equipment** - Leasehold improvements and furniture and equipment are stated at cost. Major additions are capitalized while replacements, maintenance and repairs, which do not improve or extend the useful life of the asset, are expensed. Depreciations are computed using the straight-line method over the estimated useful lives of the related assets, which range as follows:

Leasehold improvements 5 years Furniture and equipment 5 - 10 years

Depreciation expense for the years ended June 30, 2003 and 2002 amounted to \$106,338 and \$94,788, respectively.

**Trademarks and Copyrights** - The cost of acquiring and defending copyrights and trademarks is capitalized and is being amortized over the approximate economic life of the copyright or trademark which is estimated to be ten years. Amortization expense for the year ended June 30, 2003 and 2002 amounted to \$105,412, and \$79,908, respectively.

Allowance for Doubtful Accounts – Allowance for doubtful accounts is estimated using the direct write-off method.

**Translation of Foreign Branch Financial Statements** - Foreign branch financial operations in Canada and Europe are translated throughout the year to United States currency. Gains or losses resulting from translating foreign currency financial statements are recorded in the consolidated statements of activities.

**Reclassifications** - Certain reclassifications have been made to the prior year amounts to conform to the presentation for the current year.

**Estimates** - The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures in the financial statements. Actual results could differ from those estimates.

#### NOTE 3. RETIREMENT PLAN

NAWS maintains a qualified defined contribution retirement plan which covers all employees. Under the terms of the plan, employees may elect to contribute pre-tax earnings up to the maximum allowable amount. NAWS matches up to 5% of the deferred earnings based on the employee's number of year of service. The matching contribution to the plan for the years ended June 30, 2003 and 2002, was \$44,518 and \$42,168, respectively.

#### NOTE 4. OPERATING LEASES

NAWS leases equipment and facilities under various operating leases. Minimum future lease payments on noncancelable lease commitments subsequent to June 30, 2003 are as follows:

| Year ended June 30, | Amount      |
|---------------------|-------------|
| 2004                | \$ 375,555  |
| 2005                | 360,453     |
| 2006                | 330,232     |
| 2007                | 249,219     |
| 2008                | 226,035     |
| Thereafter          | 508,580     |
| Total               | \$2,050,074 |

Total payments made under operating leases during the years ended June 30, 2003 and 2002 were \$379,307 and \$414,646, respectively.

#### NOTE 5. NOTE PAYABLE

NAWS obtained a bank note payable in the amount of \$100,000 during the year ended June 30, 2003. Monthly principal repayments in the amount of \$5,000 are required through January 2005, in addition to interest payments at a rate of 5.5%. The note is collateralized by accounts receivable, inventory, equipment, and lender maintained bank accounts.

The principal portion of the current outstanding note is scheduled to mature as follows:

| Year ended      |                  |
|-----------------|------------------|
| <u>June 30,</u> | <u>Amount</u>    |
| 2004            | \$ 60,000        |
| 2005            | 27,931           |
| Total           | <u>\$ 87,931</u> |

#### NOTE 6. INVESTMENTS

The following summary represents the fair value for each of the investment categories:

|   | <u>2003</u>       | <u>2002</u> |
|---|-------------------|-------------|
| Investments at fair value as determined by quoted market price:  U.S. Government and Government Agency obligation | \$ 108,680        | \$ -        |
| Investments at cost which approximates fair   |                   |             |
| value:  |                   |             |
| Money market accounts   | 213,614           | 314,093     |
| Certificates of deposit   | 591,049           | 368,043     |
| Total   | <u>\$ 913,343</u> | \$ 682,136  |

#### NOTE 7. CONCENTRATION OF CREDIT RISK

As of June 30, 2003, NAWS had cash deposits at financial institutions which exceeded the maximum amount insured by approximately \$1,361,062.

# Donations Report by Region

|   | JulO2/JunO3 Number of Donations | JulO2/JunO3<br>Donations               | JulOI/JunO2<br>Donations                         |
|---|---------------------------------|--|--|
| ABCD Region   |                                 |  |  |
| MOHAWK RIVER AREA<br>ALBANY RENSSELAER AREA<br>ABCD REGION<br>Region Tota | 4<br>7<br>9<br>20               | 129.06<br>218.17<br>526.59<br>\$873.82 | 457.52<br>47.02<br>1,862.07<br><b>\$2,366.61</b> |
| -   | <i>i:</i> 20                    | φο/3.02                                | \$2,500.01                                       |
| Alabama - Northwest Florida   |                                 |  |  |
| SURVIVAL GROUP  | 0                               | 0.00                                   | 78.94  |
| NORTHSIDE CONNECTION OF NA  | 0                               | 0.00                                   | 30.00  |
| NORTH HAMILTON GROUP  | 0                               | 0.00                                   | 50.00  |
| GRATITUDE GROUP OF NA   | 2                               | 83.85                                  | 179.79   |
| THIRD TRADITION GROUP (FL)  | 0                               | 0.00                                   | 200.00   |
| ALABAMA/NW FLORIDA RSC  | 1                               | 6.17                                   | 0.00   |
| Region Tota   | <i>l</i> : 3                    | \$90.02                                | \$538.73   |
| Alaska Region   |                                 |  |  |
| SOUL TO SOUL GROUP  | 1                               | 25.50                                  | 0.00   |
| Region Tota   |                                 | \$25.50                                | \$0.00   |
| Alsask Region   |                                 |  |  |
| THE NOONER  | 1                               | 90.00                                  | 90.00  |
| STRAIGHT ARROW GROUP  | 0                               | 0.00                                   | 15.00  |
| ALSASK RSC  | 5                               | 456.52                                 | 232.00   |
| Region Tota   |                                 | \$546.52                               | \$337.00   |
| -<br>Aotearoa - New Zealand Region  |                                 |  |  |
|   |                                 |  |  |
| AOTEAROA/NEW ZEALAND RSC  | 2                               | 3,439.10                               | 0.00   |
| Region Tota   | <i>l</i> : 2                    | \$3,439.10                             | \$0.00   |
| Argentina Region  |                                 |  |  |
| Region Tota   | <i>l</i> : 0                    | \$0.00                                 | \$0.00   |
| Arizona Region  |                                 |  |  |
| CAN NA AREA (AZ)  | 1                               | 825.00                                 | 0.00   |
| EAST VALLEY AREA (AZ)   | 7                               | 1,974.63                               | 828.48   |
| APACHE JUNCTION NA  | 4                               | 38.68                                  | 188.14   |
| THE MILE HIGH GROUP   | 0                               | 0.00                                   | 22.00  |
| RECOVERY & BEYOND GROUP (AZ)  | 0                               | 0.00                                   | 100.00   |
| INDIVIDUAL MEMBERS  | 2                               | 37.00                                  | 25.00  |
| ARIZONA RSC   | 3                               | 11,766.40                              | 3,717.49   |
| Region Tota   | <i>l</i> : 17                   | \$14,641.71                            | \$4,881.11                                       |
| <u>Arkansas Region</u>  |                                 |  |  |
| CENTRAL ARKANSAS AREA   | 0                               | 0.00                                   | 36.10  |
| NEW FREEDOM GROUP (TX)  | 8                               | 150.00                                 | 190.00   |
| CLEAN & SERENE GROUP (AR)   | 4                               | 373.91                                 | 512.71   |
| COMMON BOND GROUP   | 3                               | 80.00                                  | 100.00   |
| ARKANSAS RSC  | 0                               | 0.00                                   | 300.00   |
| Region Tota   |                                 | \$603.91                               | \$1,138.81                                       |

|                                | JulO2/JunO3<br>Number of<br>Donations | JulO2/JunO3<br>Donations | Jul0I/Jun02<br>Donations |
|--------------------------------|---------------------------------------|--------------------------|--------------------------|
| <u>Australia Region</u>        | Donations                             |                          |                          |
| NA CAIRNS                      | 1                                     | 78.97                    | 0.00                     |
| AUSTRALIAN REGION              | 1                                     | 3,716.30                 | 0.00                     |
| Region Total:                  |                                       | \$3,795.27               | \$0.00                   |
| _                              | -                                     | Ψ59175421                | Ψ0.00                    |
| Baja-son Region                |                                       |                          |                          |
| Region Total:                  | 0                                     | \$0.00                   | \$0.00                   |
| Best Little Region             |                                       |                          |                          |
| PANHANDLE AREA                 | 1                                     | 25.29                    | 0.00                     |
| BEST LITTLE REGION CONVENTION  | 1                                     | 411.21                   | 858.46                   |
| 12 STEPS - NEW LIFE GROUP      | 1                                     | 14.26                    | 0.00                     |
| NOTHING TO FEAR GROUP (TX)     | 3                                     | 71.90                    | 197.20                   |
| NA CLEAR MESSAGE               | 1                                     | 5.00                     | 0.00                     |
| BEST LITTLE REGION RSC         | 3                                     | 269.48                   | 790.34                   |
| R∈gion Total:                  | 10                                    | \$797.14                 | \$1,846.00               |
| Brazil Region                  |                                       |                          |                          |
| WE CAME TO BELIEVE (BRAZIL)    | 1                                     | 65.00                    | 0.00                     |
| Region Total:                  |                                       | \$65.00                  | \$0.00                   |
| British Columbia Region        |                                       |                          |                          |
|                                |                                       |                          |                          |
| STRATHONA AREA                 | 0                                     | 0.00                     | 787.50                   |
| TRI-CITIES AREA                | 0                                     | 0.00                     | 375.00                   |
| TUNNEL OF LIGHT GROUP          | 0                                     | 0.00                     | 225.00                   |
| PORT HARDY NA (BC)             | 1                                     | 18.75                    | 18.75                    |
| TAKING CARE OF BUSINESS (TCOB) | 2                                     | 76.86                    | 0.00                     |
| WEDNESDAY MEN'S GROUP          | 0                                     | 0.00                     | 131.25                   |
| TERRACE NA                     | 0                                     | 0.00                     | 52.50                    |
| INDIVIDUAL MEMBERS             | 0                                     | 0.00                     | 30.00                    |
| BRITISH COLUMBIA RSC           | 3                                     | 3,375.00                 | 10,125.00                |
| Region Total:                  | 6                                     | \$3,470.61               | \$11,745.00              |
| Buckeye Region                 |                                       |                          |                          |
| WESTERN RESERVE AREA (WRASCNA) | 11                                    | 120.00                   | 120.00                   |
| GREAT LAKES AREA (OH)          | 1                                     | 200.00                   | 250.00                   |
| INDIVIDUAL MEMBERS             | 1                                     | 20.00                    | 0.00                     |
| BUCKEYE RSC                    | 3                                     | 700.00                   | 1,000.00                 |
| Region Total:                  | 16                                    | \$1,040.00               | \$1,370.00               |
| California Inland Region       |                                       |                          |                          |
| CALIFORNIA INLAND RSC          | 2                                     | 1,571.36                 | 10,864.52                |
| Region Total:                  |                                       | \$1,571.36               | \$10,864.52              |
| California Midstate Region     |                                       |                          |                          |
| COMMON NEEDS GROUP             | 1                                     | 98.92                    | 73.30                    |
| JUST FOR TODAY GROUP (CA)      | 1                                     | 45.00                    | 81.19                    |
| INDIVIDUAL MEMBERS             | 1                                     | 10.00                    | 10.00                    |
| CALIFORNIA MIDSTATE RSC        | 3                                     | 2,466.33                 | 2,461.21                 |
| Region Total:                  | 6                                     | \$2,620.25               | \$2,625.70               |

| Carolina Region               | JulO2/JunO3<br>Number of<br>Donations | JulO2/JunO3<br>Donations | JulOI/JunO2<br>Donations |
|-------------------------------|---------------------------------------|--------------------------|--------------------------|
| <u>Carolina Negion</u>        |                                       |                          |                          |
| SUN CITY AREA                 | 2                                     | 361.83                   | 863.50                   |
| SOUTH COASTAL AREA            | 6                                     | 167.25                   | 172.20                   |
| CATAWBA VALLEY AREA           | 3                                     | 375.00                   | 0.00                     |
| GREATER CHARLOTTE AREA        | 0                                     | 0.00                     | 296.44                   |
| CAPITAL AREA (NC)             | 11                                    | 2,132.74                 | 834.75                   |
| JUST FOR TODAY GROUP (NC)     | 4                                     | 59.88                    | 116.39                   |
| SECOND CHANCE GROUP (SC)      | 2                                     | 56.46                    | 239.09                   |
| SEEKER'S GROUP                | 2                                     | 50.00                    | 85.40                    |
| FLOWERTOWN NA                 | 7                                     | 302.00                   | 143.00                   |
| WELCOME HOME GROUP (NC)       | 5                                     | 70.00                    | 89.50                    |
| FACING THE WOODS GROUP OF NA  | 0                                     | 0.00                     | 17.70                    |
| FREEDOM TO LIVE GROUP (NC)    | 0                                     | 0.00                     | 112.06                   |
| ANSWER GROUP OF NA            | 1                                     | 52.00                    | 52.00                    |
| STAY CLEAN GROUP              | 1                                     | 200.00                   | 300.00                   |
| NEVER ALONE GROUP (NC)        | 0                                     | 0.00                     | 100.00                   |
| DRIFTWOOD GROUP (NC)          | 1                                     | 60.00                    | 100.00                   |
| LAYING THE FOUNDATION GROUP   | 0                                     | 0.00                     | 200.00                   |
| PHOENIX GROUP (NC)            | 1                                     | 100.00                   | 0.00                     |
| SURRENDER TO WIN GROUP (NC)   | 4                                     | 26.92                    | 0.00                     |
| WORTH THE RIDE GROUP          | 1                                     | 120.00                   | 0.00                     |
| HONEST DESIRE GROUP           | 1                                     | 500.00                   | 0.00                     |
| INDIVIDUAL MEMBERS            | 2                                     | 89.90                    | 0.00                     |
| CAROLINA RSC                  | 1                                     | 5,000.00                 | 12,000.00                |
| Region Total:                 | 55                                    | \$9,723.98               | \$15,722.03              |
| Central California Region     |                                       |                          |                          |
|                               |                                       |                          |                          |
| CENTRAL COAST AREA (CA)       | 12                                    | 1,196.04                 | 375.46                   |
| GOLD COAST AREA (CA)          | 9                                     | 2,011.78                 | 1,846.95                 |
| KERN COUNTY AREA              | 10                                    | 550.00                   | 550.00                   |
| NEW ATTITUDES GROUP (CA)      | 12                                    | 1,200.00                 | 726.00                   |
| FRIDAY NA WESTLAKE VILLAGE    | 2                                     | 274.02                   | 297.00                   |
| STEP STUDY GROUP (CA)         | 0                                     | 0.00                     | 452.50                   |
| WALK THE WALK GROUP           | 0                                     | 0.00                     | 30.75                    |
| RECOVERY QUEST GROUP          | 0                                     | 0.00                     | 34.00                    |
| FRIDAY NIGHT SOCIAL GROUP     | 0                                     | 0.00                     | 45.00                    |
| REVOLVING MONDAY GROUP        | 0                                     | 0.00                     | 3.23                     |
| CENTRAL CALIFORNIA RSC        | 5                                     | 20,059.82                | 2,725.63                 |
| Region Total:                 | 50                                    | \$25,291.66              | \$7,086.52               |
| Chesapeake & Potomoc Region   |                                       |                          |                          |
| IT WORKS HOW & WHY GROUP (MD) | 2                                     | 25.25                    | 0.00                     |
| ANOTHER LOOK GROUP            | 0                                     | 0.00                     | 92.00                    |
| NEW ATTITUDES GROUP (VA)      | 1                                     | 87.66                    | 0.00                     |
| INDIVIDUAL MEMBERS            | 2                                     | 56.79                    | 0.00                     |
| CHESAPEAKE AND POTOMOC RSC    | 3                                     | 16,922.84                | 0.00                     |
| Region Total:                 | 8                                     | \$17,092.54              | \$92.00                  |

|                                | JulO2/JunO3<br>Number of<br>Donations | JulO2/JunO3<br>Donations | Sonut/IoluL<br>Donations |
|--------------------------------|---------------------------------------|--------------------------|--------------------------|
| Chicagoland Region             | 20112112112                           |                          |                          |
| SWANA (IL)                     | 5                                     | 57.99                    | 142.64                   |
| SOUTH CITY AREA (IL)           | 5                                     | 2,185.68                 | 917.47                   |
| PRINCIPLES BEFORE PERSONALITYS | 1                                     | 91.00                    | 50.00                    |
| TU I TERAZ NA GROUP (IL)       | 1                                     | 40.00                    | 0.00                     |
| INDIVIDUAL MEMBERS             | 1                                     | 100.00                   | 0.00                     |
| CHICAGOLAND RSC                | 0                                     | 0.00                     | 17,861.24                |
| Region Tota                    | 13                                    | \$2,474.67               | \$18,971.35              |
| Chile Region                   |                                       |                          |                          |
| CHILE REGION                   | 1                                     | 20.00                    | 0.00                     |
| Region Tota                    | al: 1                                 | \$20.00                  | \$0.00                   |
|                                |                                       |                          |                          |
| <u>Colombia Region</u>         |                                       |                          |                          |
| GRUPO EL CAMINO                | 1                                     | 24.11                    | 26.09                    |
| GRUPO LA PLAYA                 | 9                                     | 60.56                    | 8.81                     |
| NUEVO AMANECER GROUP           | 3                                     | 47.36                    | 0.00                     |
| COLOMBIA RSC                   | 1                                     | 333.22                   | 249.41                   |
| Region Tota                    | al: 14                                | \$465.25                 | \$284.31                 |
| Colorado Region                |                                       |                          |                          |
| DENVER AREA                    | 10                                    | 1,000.00                 | 1,200.00                 |
| FOOTHILLS AREA (CO)            | 1                                     | 387.79                   | 413.48                   |
| CLEAN & SERENE GROUP (CO)      | 10                                    | 326.26                   | 335.27                   |
| STILL WORKING ON IT GROUP      | 0                                     | 0.00                     | 140.00                   |
| HERE & NOW GROUP               | 0                                     | 0.00                     | 50.00                    |
| NEWCOMERS IN RECOVERY GROUP    | 0                                     | 0.00                     | 100.00                   |
| JUST CAN'T MISS IT GROUP       | 1                                     | 50.00                    | 0.00                     |
| GOLDEN GROUP                   | 1                                     | 25.00                    | 0.00                     |
| REALLY LAST CHANCE GROUP       | 2                                     | 38.80                    | 0.00                     |
| OH MY GOD GROUP                | 2                                     | 30.00                    | 0.00                     |
| CAFFEINE COALITION GROUP       | 1                                     | 25.00                    | 0.00                     |
| INDIVIDUAL MEMBERS             | 2                                     | 1,279.00                 | 300.00                   |
| COLORADO RSC                   | 2                                     | 7,000.00                 | 0.00                     |
| Region Tota                    | al: 32                                | \$10,161.85              | \$2,538.75               |
| Connecticut Region             |                                       |                          |                          |
| GREATER HARTFORD (GHANA)       | 6                                     | 1,763.96                 | 1,573.59                 |
| PIG ROAST INC                  | 1                                     | 5,000.00                 | 3,000.00                 |
| NO OTHER WAY GROUP (CT)        | 2                                     | 99.50                    | 568.30                   |
| STEPPIN' THRU IT ALL GROUP     | 4                                     | 265.00                   | 175.76                   |
| STRAIGHT AHEAD GROUP (CT)      | 1                                     | 12.34                    | 92.11                    |
| THE ONLY WAY BACK GROUP (CT)   | 2                                     | 89.30                    | 0.00                     |
| MAKING HEADWAY GROUP           | 2                                     | 58.36                    | 31.89                    |
| INDIVIDUAL MEMBERS             | 0                                     | 0.00                     | 107.00                   |
| CONNECTICUT RSC                | 13                                    | 29,358.39                | 24,677.77                |
| Region Tota                    | al: 31                                | \$36,646.85              | \$30,226.42              |
| <u>Costa Rica Region</u>       |                                       |                          |                          |
| Region Tota                    | al: 0                                 | \$0.00                   | \$0.00                   |
| <u>Denmark Region</u>          |                                       |                          |                          |
| FLYING FREE NA                 | 0                                     | 0.00                     | 58.97                    |
| Region Tota                    | 0                                     | \$0.00                   | \$58.97                  |

|                                | JulO2/JunO3<br>Number of<br>Donations | Jul02/Jun03<br>Donations | JulOI/JunO2<br>Donations |
|--------------------------------|---------------------------------------|--------------------------|--------------------------|
| Eastern New York Region        |                                       |                          |                          |
| EASTERN NEW YORK REGION        | 1                                     | 1,000.00                 | 1,500.00                 |
| Region Total:                  | 1                                     | \$1,000.00               | \$1,500.00               |
| <u>Ecuador Region</u>          |                                       |                          |                          |
| CLANA IV                       | 0                                     | 0.00                     | 200.00                   |
| CRENA IV                       | 0                                     | 0.00                     | 98.00                    |
| Region Total:                  | 0                                     | \$0.00                   | \$298.00                 |
| <u>Florida Region</u>          |                                       |                          |                          |
| ORLANDO AREA                   | 0                                     | 0.00                     | 250.00                   |
| PALM COAST AREA (FL)           | 3                                     | 1,654.00                 | 1,762.25                 |
| KISSIMMEE CONNECTION           | 10                                    | 226.00                   | 164.21                   |
| FIFTH TRADITION GROUP (FL)     | 1                                     | 60.00                    | 80.00                    |
| QUEST FOR SERENITY GROUP       | 1                                     | 17.12                    | 91.57                    |
| UNITED WE STAND GROUP          | 4                                     | 80.70                    | 229.00                   |
| MIRACLES OF FAITH II           | 3                                     | 31.28                    | 75.00                    |
| JUST FOR TODAY GROUP           | 0                                     | 0.00                     | 90.00                    |
| IT WORKS HOW & WHY GROUP (FL)  | 1                                     | 30.00                    | 78.33                    |
| A TRAIN TO SOMEWHERE           | 2                                     | 35.40                    | 0.00                     |
| MESSAGE OF RECOVERY GROUP      | 2                                     | 150.00                   | 0.00                     |
| SOLO POR HOY (FL)              | 1                                     | 28.00                    | 0.00                     |
| INDIVIDUAL MEMBERS             | 2                                     | 35.00                    | 0.00                     |
| FLORIDA RSC                    | 5                                     | 20,845.33                | 14,551.29                |
| Region Total:                  | 35                                    | \$23,192.83              | \$17,371.65              |
| France Region                  |                                       |                          |                          |
| Region Total:                  | 0                                     | \$0.00                   | \$0.00                   |
| Free State Region              |                                       |                          |                          |
| FREE STATE REGIONAL CONVENTION | 1                                     | 4,786.51                 | 0.00                     |
| LITTLE ITALY GROUP OF NA       | 0                                     | 0.00                     | 44.00                    |
| THURSDAY NIGHT CANDLELIGHT     | 0                                     | 0.00                     | 10.02                    |
| HOW IT WORKS GROUP             | 0                                     | 0.00                     | 193.84                   |
| CATOCTINE SERENITY GROUP       | 1                                     | 27.00                    | 0.00                     |
| INDIVIDUAL MEMBERS             | 3                                     | 10.00                    | 0.00                     |
| FREE STATE RSC                 | 6                                     | 27,145.98                | 29,723.11                |
| Region Total:                  | 11                                    | \$31,969.49              | \$29,970.97              |
| Georgia Region                 |                                       |                          |                          |
| BRIGHTER OUTLOOK GROUP         | 0                                     | 0.00                     | 150.00                   |
| NEW HORIZONS GROUP (GA)        | 5                                     | 53.96                    | 16.00                    |
| INTERNATIONAL CITY GROUP OF NA | 0                                     | 0.00                     | 149.41                   |
| WARP GROUP                     | 0                                     | 0.00                     | 86.77                    |
| CLOSE ENCOUNTERS GROUP         | 8                                     | 430.16                   | 411.37                   |
| JUST FOR TODAY (MILLEDGEVILLE) | 1                                     | 42.00                    | 0.00                     |
| STONE COLD RECOVERY GROUP      | 11                                    | 862.72                   | 1,219.55                 |
| NA FOUNDATION GROUP            | 1                                     | 20.00                    | 0.00                     |
| JUST FOR TODAY GROUP (GA)      | 2                                     | 59.00                    | 0.00                     |
| THE GETTING OFF GROUP          | 1                                     | 236.02                   | 0.00                     |
| SERENITY SEEKERS               | 0<br>4                                | 0.00                     | 40.00<br>166.91          |
| NEW BEGINNINGS GROUP (GA)      | 4                                     | 142.54                   | 100.91                   |

|                              | JulO2/JunO3<br>Number of<br>Donations | JulO2/JunO3<br>Donations | JulOI/JunO2<br>Donations |
|------------------------------|---------------------------------------|--------------------------|--------------------------|
| Georgia Region continued     | Bonddons                              |                          |                          |
| BLIND FAITH GROUP            | 6                                     | 514.83                   | 283.67                   |
| BY NA MEANS NECESSARY        | 1                                     | 63.70                    | 0.00                     |
| THE BOTTOM GROUP OF NA (GA)  | 2                                     | 200.00                   | 0.00                     |
| SURRENDER GROUP              | 2                                     | 77.00                    | 0.00                     |
| NEW BEGINNINGS GROUP (GA)    | 2                                     | 65.92                    | 0.00                     |
| THE BACK ROOM GROUP          | 1                                     | 236.00                   | 0.00                     |
| INDIVIDUAL MEMBERS           | 2                                     | 62.00                    | 100.00                   |
| GEORGIA RSC                  | 2                                     | 7,644.58                 | 3,275.85                 |
| Region Total:                | 51                                    | \$10,710.43              | \$5,899.53               |
| German Speaking Region       |                                       |                          |                          |
|                              |                                       | 0.00                     | 22.00                    |
| CENESUNGFURD.TAG             | 0                                     | 0.00                     | 22.00                    |
| GERMAN SPEAKING RSC          | <u> 1</u>                             | 100.00                   | 9.00                     |
| Region Total:                | 1                                     | \$100.00                 | \$22.00                  |
| Greater Illinois Region      |                                       |                          |                          |
| LIVING THE DREAM AREA (IL)   | 3                                     | 190.91                   | 200.00                   |
| SERENITY SEEKERS (IL)        | 1                                     | 120.00                   | 0.00                     |
| NEVER ALONE GROUP            | 0                                     | 0.00                     | 100.00                   |
| GREATER ILLINOIS RSC         | 2                                     | 1,691.61                 | 5,743.17                 |
| Region Total:                | 6                                     | \$2,002.52               | \$6,043.17               |
| Greater New York Region      |                                       |                          |                          |
| NEW YORK CITY AREA           | 13                                    | 3,214.00                 | 1,350.00                 |
| EASTERN LONG ISLAND AREA     | 0                                     | 0.00                     | 100.00                   |
| PRACTICING PRINCIPLES GROUP  | 5                                     | 433.44                   | 420.16                   |
| 2nd ON 2nd GROUP             | 1                                     | 25.00                    | 0.00                     |
| MID DAY MIRACLES GROUP       | 0                                     | 0.00                     | 50.00                    |
| FRIDAY FOCUS GROUP           | 1                                     | 50.00                    | 0.00                     |
| KEEP IT SIMPLE GROUP (NY)    | 2                                     | 40.00                    | 74.00                    |
| NEW START GROUP              | 1                                     | 50.00                    | 100.00                   |
| RECOVERY IN PARADISE         | 0                                     | 0.00                     | 75.00                    |
| FLEETWOOD SANCTUARY GROUP    | 1                                     | 15.00                    | 91.00                    |
| CONSPIRACY OF RECOVERY GROUP | 3                                     | 955.00                   | 30.00                    |
| SIMPLE MINDED GROUP          | 0                                     | 0.00                     | 25.00                    |
| PORT OF RECOVERY GROUP       | 0                                     | 0.00                     | 226.40                   |
| COMING BACK TO LIFE GROUP    | 5                                     | 260.48                   | 102.00                   |
| LIFE AFTER DRUGS GROUP (NY)  | 1                                     | 20.00                    | 20.00                    |
| GET REAL ON THE TERRACE      | 1                                     | 21.00                    | 0.00                     |
| PERPETUAL CHANGE GROUP       | 5                                     | 255.00                   | 0.00                     |
| CARRY THE MESSAGE GROUP (NY) | 1                                     | 111.00                   | 0.00                     |
| INDIVIDUAL MEMBERS           | 0                                     | 0.00                     | 231.00                   |
| Region Total:                | 40                                    | \$5,449.92               | \$2,894.56               |
| Greater Philadelphia Region  |                                       |                          |                          |
| DELCO AREA                   | 6                                     | 2,333.61                 | 1,640.50                 |
| SCHUYKILL VALLEY AREA        | 1                                     | 190.30                   | 0.00                     |
| TUESDAY NIGHT FREEDOM FIGHT  | 1                                     | 103.00                   | 216.50                   |
| FOLSOM GROUP                 | 9                                     | 310.00                   | 250.00                   |
| INDIVIDUAL MEMBERS           | 1                                     | 100.00                   | 100.00                   |
| GREATER PHILADELPHIA RSC     | 0                                     | 0.00                     | 1,000.00                 |
| Region Total:                | 18                                    | \$3,036.91               | \$3,207.00               |

|   | JulO2/JunO3<br>Number of<br>Donations | JulO2/JunO3<br>Donations | SOnut/JunO2<br>Donations |
|---|---------------------------------------|--------------------------|--------------------------|
| Greece Region                               |                                       |                          |                          |
| Region To                                   | otal: 0                               | \$0.00                   | \$0.00                   |
| <u>Hawaii Region</u>                        |                                       |                          |                          |
| OAHU AREA (HI)                              | 13                                    | 781.76                   | 764.04                   |
| INDIVIDUAL MEMBERS                          | 0                                     | 0.00                     | 5.00                     |
| HAWAII RSC                                  | 4                                     | 1,152.96                 | 1,500.60                 |
| Region To                                   | otal: 17                              | \$1,934.72               | \$2,269.64               |
| <u>India Region</u>                         |                                       |                          |                          |
| Region To                                   | otal: 0                               | \$0.00                   | \$0.00                   |
| Indiana Region                              |                                       |                          |                          |
| CROSSROADS AREA (IN)                        | 4                                     | 641.34                   | 490.35                   |
| SOUTH SHORE AREA (IN)                       | 3                                     | 1,100.00                 | 2,000.00                 |
| MID - STATE AREA (IN)                       | 2                                     | 341.81                   | 288.02                   |
| NORTHEASTERN INDIANA AREA                   | 2                                     | 332.90                   | 149.19                   |
| CENTRAL INDIANA AREA                        | 0                                     | 0.00                     | 800.50                   |
| INDIANA REGION CONVENTION                   | 1                                     | 5,000.00                 | 6,672.25                 |
| IT WORKS HOW & WHY GROUP (IN)               | 1                                     | 65.00                    | 0.00                     |
| TUESDAY NIGHT NA (IN) MIRACLES HAPPEN GROUP | 10<br>0                               | 98.50<br>0.00            | 32.00<br>0.00            |
| FREEDOM THRU RECOVERY                       | 0                                     | 0.00                     | 20.00                    |
| MIRACLES OF RECOVERY                        | 3                                     | 60.00                    | 0.00                     |
| INDIANA RSC                                 | 5                                     | 2,473.87                 | 5,846.92                 |
| Region To                                   |                                       | \$10,113.42              | \$16,299.23              |
| <u>lowa Region</u>                          |                                       |                          |                          |
| SIOUXLAND AREA (IA)                         | 1                                     | 60.00                    | 349.55                   |
| RATHBUN REGIONAL NA                         | 1                                     | 100.00                   | 0.00                     |
| TUESDAY NIGHT NA (IA)                       | 1                                     | 40.00                    | 0.00                     |
| IOWA RSC                                    | 2                                     | 1,984.81                 | 2,650.00                 |
| Region To                                   | otal: 5                               | \$2,184.81               | \$2,999.55               |
| <u>Italy Region</u>                         |                                       |                          |                          |
| GENOVA GROUP                                | 0                                     | 0.00                     | 25.00                    |
| Region To                                   | otal: 0                               | \$0.00                   | \$25.00                  |
| Ireland Region                              |                                       |                          |                          |
| Region To                                   | otal: 0                               | \$0.00                   | \$0.00                   |
| <u>Japan Region</u>                         |                                       |                          |                          |
| OKINAWA GROUP                               | 0                                     | 0.00                     | 726.91                   |
| TOKYO GROUP                                 | 1                                     | 96.04                    | 98.57                    |
| YOKOHAMA GROUP                              | 0                                     | 0.00                     | 155.88                   |
| INDIVIDUAL MEMBERS                          | 1                                     | 50.00                    | 0.00                     |
| JAPAN REGION                                | 2                                     | 1,000.00                 | 1,000.00                 |
| Region To                                   | otal: 4                               | \$1,146.04               | \$1,981.36               |
| <u>Kentuckiana Region</u>                   |                                       |                          |                          |
| WEST KENTUCKY AREA                          | 0                                     | 0.00                     | 500.00                   |
| HOW IT WORKS GROUP (IN)                     | 6                                     | 212.00                   | 120.00                   |

|   | JulO2/JunO3<br>Number of<br>Donations | JulO2/JunO3<br>Donations | JulOI/JunO2<br>Donations |
|---|---------------------------------------|--------------------------|--------------------------|
| Kentuckiana Region cont'd                         | Donations                             |                          |                          |
| NEW CHOICES GROUP                                 | 0                                     | 0.00                     | 200.00                   |
| CLEAN & SERENE GROUP                              | 0                                     | 0.00                     | 600.00                   |
| THE NA MEETING                                    | 0                                     | 0.00                     | 30.00                    |
| STEPS TO FREEDOM GROUP (IN)                       | 1                                     | 44.09                    | 0.00                     |
| INDIVIDUAL MEMBERS                                | 1                                     | 5.00                     | 0.00                     |
| KENTUCKIANA RSC                                   | 1                                     | 2,535.92                 | 4,116.00                 |
| Region Total:                                     | 9                                     | \$2,797.01               | \$5,566.00               |
| <u>Le Nordet</u>                                  |                                       |                          |                          |
| LE NORDET RSC                                     | 0                                     | 0.00                     | 1,875.00                 |
| Region Total:                                     |                                       | \$0.00                   | \$1,875.00               |
| -   | v                                     | ψ <b>0.00</b>            | φ1,073.00                |
| Lone Star Region                                  |                                       |                          |                          |
| DALLAS AREA                                       | 0                                     | 0.00                     | 500.00                   |
| LAKESIDE AREA                                     | 0                                     | 0.00                     | 150.00                   |
| FORT WORTH AREA                                   | 2                                     | 208.81                   | 702.65                   |
| EAST TEXAS AREA                                   | 3                                     | 42.35                    | 0.00                     |
| CENTRAL GROUP (CGINA)                             | 1                                     | 700.00                   | 1,100.00                 |
| ANOTHER CHANCE GROUP (TX)                         | 2                                     | 26.03                    | 0.00                     |
| ANY LENGTHS GROUP                                 | 0                                     | 0.00                     | 20.00                    |
| JUST FOR TODAY GROUP (TX)                         | 10                                    | 155.00                   | 340.50                   |
| LIVING RECOVERY GROUP (TX)                        | 2                                     | 79.43                    | 231.31                   |
| NEW BEGINNINGS GROUP (TX)                         | 11                                    | 536.00                   | 616.73                   |
| RICHARDSON GROUP                                  | 7                                     | 169.48                   | 119.27                   |
| NORTHSIDE NA GROUP                                | 9                                     | 713.03                   | 705.31                   |
| LAST HOUSE ON THE BLOCK (TX)                      | 3                                     | 86.55                    | 111.16                   |
| TOWN EAST GROUP NA                                | 0                                     | 0.00<br>120.00           | 3.90                     |
| SOS GROUP (TX)                                    | 1                                     | 120.00                   | 60.00                    |
| WELCOME HOME GROUP (TX) VISIONS OF RECOVERY GROUP | 3                                     |                          | 5.00                     |
| FORT WORTH 24 HOUR NA GROUP                       | 3 2                                   | 120.00<br>50.00          | 0.00<br>0.00             |
| REFINISHING GROUP                                 | 1                                     | 25.00                    | 0.00                     |
| INDIVIDUAL MEMBERS                                | 0                                     | 0.00                     | 3.00                     |
| LONE STAR RSC                                     | 4                                     | 4,550.00                 | 1,600.00                 |
| Region Total:                                     |                                       | \$7,596.68               | \$6,268.83               |
| _   | <b>v.</b>                             | <i>ψ1,</i> 250.00        | φο,Ξοσίου                |
| <u>Louisiana Region</u>                           |                                       |                          |                          |
| WE DO RECOVER GROUP (LA)                          | 0                                     | 0.00                     | 3.00                     |
| MIRACLES HAPPEN GROUP (LA)                        | 0                                     | 0.00                     | 50.00                    |
| LOUISIANA RSC                                     | 4                                     | 3,325.59                 | 1,555.71                 |
| Region Total:                                     | 4                                     | \$3,325.59               | \$1,608.71               |
| Metro Detroit Region                              |                                       |                          |                          |
| WW/MC AREA  | 11                                    | 6,124.03                 | 2,285.64                 |
| TRI - CITY AREA (MI)                              | 1                                     | 8.67                     | 432.04                   |
| SOUTHWEST FREEDOM GROUP                           | 0                                     | 0.00                     | 100.00                   |
| NO MORE EXCUSES GROUP (MI)                        | 2                                     | 15.00                    | 0.00                     |
| INDIVIDUAL MEMBERS                                | 0                                     | 0.00                     | 20.00                    |
| METRO DETROIT RSC                                 | 3                                     | 419.01                   | 100.83                   |
| Region Total:                                     | 17                                    | \$6,566.71               | \$2,938.51               |

|  | JulO2/JunO3<br>Number of<br>Donations | JulO2/JunO3<br>Donations | JulOI/JunO2<br>Donations |
|--|---------------------------------------|--------------------------|--------------------------|
| Mexico Region                          | 20112110112                           |                          |                          |
| COZUMEL INTERNATIONAL NA<br>MEXICO RSC | 0                                     | 0.00                     | 50.00                    |
| MEXICO RSC<br>Region Total:            | <u>0</u>                              | 0.00<br><b>\$0.00</b>    | 200.00<br>\$250.00       |
| _                                      | v                                     | φοισσ                    | Ψ220.00                  |
| <u>Michigan Region</u>                 |                                       |                          |                          |
| GREATER GRAND RAPIDS AREA              | 3                                     | 464.00                   | 694.22                   |
| CAPITAL AREA (MI)                      | 2                                     | 218.55                   | 231.16                   |
| BATTLE CREEK AREA                      | 5                                     | 262.93                   | 505.00                   |
| HEAVENLY EXPRESS GROUP (MI)            | 6                                     | 128.53                   | 161.37                   |
| STEPS TO SERENITY (MI)                 | 0                                     | 0.00                     | 22.00                    |
| BENTON HARBOR GROUP                    | 10                                    | 117.00                   | 40.00                    |
| NEW BEGINNINGS GROUP (MI)              | 0                                     | 0.00                     | 20.00                    |
| INSIGHT GROUP                          | 0                                     | 0.00                     | 25.00                    |
| UNCONDITIONAL LOVE GROUP               | 0                                     | 0.00                     | 20.00                    |
| PRINCIPLES BEFORE PERSONALITYS         | 1                                     | 50.00                    | 0.00                     |
| INDIVIDUAL MEMBERS                     | 1                                     | 41.00                    | 0.00                     |
| MICHIGAN RSC                           | 3                                     | 673.26                   | 447.16                   |
| Region Total:                          | 31                                    | \$1,955.27               | \$2,165.91               |
| Mid America Region                     |                                       |                          |                          |
| RECOVERY IS POSSIBLE (KS)              | 1                                     | 15.00                    | 0.00                     |
| RECOVERY FIRST GROUP (KS)              | 2                                     | 80.22                    | 36.69                    |
| NOTHING TO FEAR GROUP                  | 0                                     | 0.00                     | 100.00                   |
| FLYING FREE NA GROUP (KS)              | 1                                     | 100.00                   | 0.00                     |
| NEW WAY NA (KS)                        | 1                                     | 10.00                    | 0.00                     |
| INDIVIDUAL MEMBERS                     | 0                                     | 0.00                     | 220.00                   |
| MID - AMERICA RSC                      | 1                                     | 47.44                    | 8,752.60                 |
| Region Total:                          | 6                                     | \$252.66                 | \$9,109.29               |
| Mid Atlantic Region                    |                                       |                          |                          |
| SMALL WONDER AREA OF NA                | 1                                     | 4,226.14                 | 414.00                   |
| MARLCNA/CONVENFERENCE                  | 2                                     | 106.00                   | 20,880.85                |
| CUT & DRY GROUP                        | 0                                     | 0.00                     | 78.83                    |
| HOW AND WHY IT WORKS                   | 0                                     | 0.00                     | 100.00                   |
| CLEAN & SERENE GROUP (PA)              | 1                                     | 87.00                    | 0.00                     |
| INDIVIDUAL MEMBERS                     | 1                                     | 2.00                     | 0.00                     |
| MID - ATLANTIC RSC                     | 2                                     | 17,855.49                | 8,299.97                 |
| Region Total:                          |                                       | \$22,276.63              | \$29,773.65              |
| Minnesota Region                       |                                       |                          |                          |
| OPEN DOOR AREA                         | 0                                     | 0.00                     | 142.27                   |
| OPEN DOOR AREA<br>NORTHERN LIGHTS AREA | 0                                     | 0.00<br>0.00             | 142.37<br>708.65         |
| HUGS NOT DRUGS GROUP (MN)              | 2                                     | 24.39                    | 57.43                    |
| FREE & CLEAN GROUP                     | 0                                     | 0.00                     | 41.96                    |
| MINNEAPOLIS LESBIAN & GAY              | 0                                     | 0.00                     | 160.00                   |
| INDIVIDUAL MEMBERS                     | 0                                     | 0.00                     | 20.00                    |
| MINNESOTA RSC                          | 3                                     | 22,258.67                | 9,401.30                 |
| Region Total:                          |                                       | \$22,283.06              | \$10,531.71              |
| Mississippi Region                     |                                       |                          |                          |
|  | •                                     | 000.00                   | 27.00                    |
| MISSISSIPPI DELTA AREA (MDANA)         | 8                                     | 809.90                   | 25.00                    |
| SPRING FLING UNITY CAMPOUT             | 0                                     | 0.00                     | 395.53                   |

|                               | JulO2/JunO3<br>Number of<br>Donations | JulO2/JunO3<br>Donations | Jul0I/Jun02<br>Donations |
|-------------------------------|---------------------------------------|--------------------------|--------------------------|
| Mississippi Region cont'd     | Donations                             |                          |                          |
| MAINLINE RECOVERY GROUP       | 3                                     | 60.00                    | 90.00                    |
| WILLINGNESS TO RECOVER GROUP  | 0                                     | 0.00                     | 20.00                    |
| WAY OF LIFE GROUP (MS)        | 1                                     | 25.00                    | 0.00                     |
| KOSCIUSKO NA GROUP (MS)       | 1                                     | 25.00                    | 25.00                    |
| STAIRWAY TO LIFE GROUP        | 0                                     | 0.00                     | 61.10                    |
| CARPE PM GROUP                | 0                                     | 0.00                     | 20.75                    |
| RIVERSIDE RECOVERY GROUP      | 2                                     | 23.22                    | 44.40                    |
| DELTA ALPHA NA GROUP          | 1                                     | 100.00                   | 0.00                     |
| MISSISSIPPI REGION            | 1                                     | 50.00                    | 0.00                     |
| Region Total:                 | <u> 17</u>                            | \$1,093.12               | \$681.78                 |
| Montana Region                |                                       |                          |                          |
| Montana Negion                |                                       |                          |                          |
| ADDICTS ONLY GROUP            | 0                                     | 0.00                     | 10.00                    |
| MONTANA RSC                   | 3                                     | 550.00                   | 200.00                   |
| Region Total:                 | 3                                     | \$550.00                 | \$210.00                 |
| Mountain Valley Region        |                                       |                          |                          |
|                               |                                       | 1 400 50                 | 0.00                     |
| WESTERN MASSACHUSETTS AREA    | 1                                     | 1,482.50                 | 0.00                     |
| BERKSHIRE COUNTY AREA (MA)    | 5                                     | 662.37                   | 998.86                   |
| MOUNTAIN VALLEY RSC           | <u> </u>                              | 0.00                     | 10,472.03                |
| Region Total:                 | 0                                     | \$2,144.87               | \$11,470.89              |
| Mountaineer Region            |                                       |                          |                          |
| MOUNTAINEER RSC               | 0                                     | 0.00                     | 1,600.00                 |
| Region Total:                 |                                       | \$0.00                   | \$1,600.00               |
| Newboast Atlantic Design      |                                       |                          |                          |
| Northeast Atlantic Region     |                                       |                          |                          |
| ANNAPOLIS VALLEY AREA (NS)    | 1                                     | 27.00                    | 0.00                     |
| NEW FOUNDLAND & LABRADOR AREA | 0                                     | 0.00                     | 94.82                    |
| NEW BRUNSWICK AREA (NB)       | 1                                     | 68.33                    | 0.00                     |
| SOS GROUP (NB)                | 0                                     | 0.00                     | 15.00                    |
| WEST END GROUP (PEI)          | 0                                     | 0.00                     | 37.50                    |
| INDIVIDUAL MEMBERS            | 0                                     | 0.00                     | 20.00                    |
| Region Total:                 | 2                                     | \$95.33                  | \$167.32                 |
| Nebraska Region               |                                       |                          |                          |
| CENTRAL NEBRASKA AREA         | 0                                     | 0.00                     | 50.00                    |
| ELKHORN VALLEY AREA           | 4                                     | 116.11                   | 0.00                     |
| SURVIVORS GROUP (NE)          | 1                                     | 44.75                    | 0.00                     |
| THE NEW DAY GROUP             | 3                                     | 188.00                   | 207.15                   |
| HAPPY HAVELOCK GROUP          | 1                                     | 27.00                    | 177.00                   |
| NA BASIC GROUP                | 0                                     | 0.00                     | 35.07                    |
| SUNDAY MORNING REFLECTIONS    | 0                                     | 0.00                     | 59.17                    |
| Region Total:                 |                                       | \$375.86                 | \$528.39                 |
| New England Region            |                                       |                          |                          |
| New England Region            |                                       |                          |                          |
| MARTHA'S VINEYARD AREA (MA)   | 0                                     | 0.00                     | 250.00                   |
| GREATER PROVIDENCE AREA       | 1                                     | 400.00                   | 2,900.00                 |
| WATERTOWN MEN'S GROUP         | 3                                     | 104.50                   | 19.00                    |
| JUST DON'T DO DRUGS           | 2                                     | 14.00                    | 32.00                    |
| HUGS NOT DRUGS GROUP (MA)     | 0                                     | 0.00                     | 137.00                   |

|   | JulO2/JunO3<br>Number of<br>Donations | JulO2/JunO3<br>Donations | Jul0I/Jun02<br>Donations |
|---|---------------------------------------|--------------------------|--------------------------|
| New England Region cont'd                       | Dollations                            |                          |                          |
| THE BETTER WAY GROUP                            | 2                                     | 83.00                    | 70.00                    |
| 90 IN 90 GROUP                                  | 1                                     | 100.00                   | 0.00                     |
| INDIVIDUAL MEMBERS                              | 0                                     | 0.00                     | 536.40                   |
| NEW ENGLAND RSC                                 | 4                                     | 19,269.58                | 9,102.26                 |
| Region Total:                                   | 13                                    | \$19,971.08              | \$13,046.66              |
| New Jersey Region                               |                                       |                          |                          |
| New Jersey Neglott                              |                                       |                          |                          |
| BURLINGTON AREA                                 | 4                                     | 986.79                   | 1,390.39                 |
| BURNING DESIRES GROUP (NJ)                      | 2                                     | 57.88                    | 0.00                     |
| NEW LEAF GROUP                                  | 0                                     | 0.00                     | 50.00                    |
| CRANBURY GROUP OF NA                            | 0                                     | 0.00                     | 92.17                    |
| NEW JERSEY RSC                                  | 7                                     | 27,600.00                | 19,300.00                |
| Region Total:                                   | 13                                    | \$28,644.67              | \$20,832.56              |
| Northeast Region (NERF)                         |                                       |                          |                          |
| Region Total:                                   |                                       | \$0.00                   | \$0.00                   |
| <del>-</del>                                    | •                                     | *****                    | 7****                    |
| Northern California Region                      |                                       |                          |                          |
| SAN FRANCISCO AREA                              | 12                                    | 3,700.00                 | 1,233.49                 |
| GREATER SAN JOSE AREA                           | 9                                     | 8,002.54                 | 3,322.58                 |
| CONTRA COSTA AREA                               | 6                                     | 2,885.85                 | 27.50                    |
| EAST BAY NORTH AREA                             | 2                                     | 78.52                    | 354.06                   |
| HUMBOLDT - DEL NORTE AREA (HD)                  | 2                                     | 85.00                    | 60.00                    |
| CENTRAL SIERRA AREA                             | 0                                     | 0.00                     | 383.05                   |
| LOS GATOS HOME GROUP                            | 1                                     | 244.32                   | 1,383.21                 |
| NEW BEGINNINGS GROUP (CA)                       | 1                                     | 100.00                   | 90.00                    |
| ASK IT BASKET GROUP                             | 0                                     | 0.00                     | 13.46                    |
| HOW & WHY STUDY GROUP                           | 1                                     | 13.00                    | 125.00                   |
| STEP STUDY GROUP (CA)                           | 2                                     | 122.40                   | 147.25                   |
| GOOD VIBE TRIBE GROUP                           | 1                                     | 23.00                    | 96.50                    |
| NA "FUCKNO"                                     | 0                                     | 0.00                     | 17.50                    |
| WEDNESDAY NIGHT NA (CA)                         | 0                                     | 0.00                     | 40.00                    |
| ORLAND MUSTARD SEED GROUP                       | 12                                    | 444.78                   | 306.44                   |
| ALCOHOL IS A DRUG GROUP                         | 2                                     | 47.75                    | 147.00                   |
| BACK TO BASICS GROUP (CA) THE ROCK REDWOOD CITY | 2<br>0                                | 113.00<br>0.00           | 169.00<br>20.00          |
| LAST HOUSE ON THE BLOCK                         | 0                                     | 0.00                     | 47.00                    |
| EASY DOES IT GROUP (CA)                         | 1                                     | 15.13                    | 100.00                   |
| MEN OF RECOVERY                                 | 0                                     | 0.00                     | 20.00                    |
| JOE'S PLACE GROUP                               | 11                                    | 55.00                    | 35.00                    |
| THE GOLDEN ROAD MEETING                         | 1                                     | 118.85                   | 31.00                    |
| GRAB BAG GROUP (CA)                             | 3                                     | 60.00                    | 25.00                    |
| NA NOONERS GROUP                                | 1                                     | 200.00                   | 200.00                   |
| RECOVERY IN THE REDWOODS GROUP                  | 2                                     | 100.00                   | 0.00                     |
| INDIVIDUAL MEMBERS                              | 1                                     | 50.00                    | 242.50                   |
| NORTHERN CALIFORNIA RSC                         | 12                                    | 86,880.06                | 10,745.63                |
| Region Total:                                   | 85                                    | \$103,339.20             | \$19,382.17              |
| Northern New England Region                     |                                       |                          |                          |
|   | 0                                     | 0.00                     | 126.50                   |
| LEARNING TO LIVE GROUP (NH)                     | 0                                     | 0.00                     | 136.50                   |
| NEW WAY OF LIFE GROUP (NH)                      | 0                                     | 0.00                     | 75.00                    |

|   | Number of    | JulO2/JunO3<br>Donations | JulOI/JunO2<br>Donations |
|---|--------------|--------------------------|--------------------------|
| Northern New England Region cont'd                      | Donations    |                          |                          |
|   | 0            | 0.00                     | 40.00                    |
| ASK IT BASKET GROUP (MA) VISION OF HOPE (NH)            | 0<br>1       | 0.00<br>40.00            | 40.00<br>0.00            |
|   | _            | 76.14                    | 0.00                     |
| MONDAY'S MESSAGE GROUP (ME)<br>NORTHERN NEW ENGLAND RSC | 1            | 987.05                   | 2,902.90                 |
| NORTHERN NEW ENGLAND ASC  Region Total:                 | 2            | \$1,103.19               | \$3,154.40               |
| _   | 7            | ψ1,103.17                | ψ3,134.40                |
| Northern New Jersey Region                              |              |                          |                          |
| FREEDOM THROUGH UNITY AREA                              | 8            | 698.48                   | 546.92                   |
| BERGEN AREA   | 0            | 0.00                     | 6,812.84                 |
| SOUTH HUDSON AREA (NJ)                                  | 1            | 500.00                   | 0.00                     |
| HUDSON COUNTY AREA                                      | 1            | 82.00                    | 540.33                   |
| NORTHERN NEW JERSEY RSC                                 | 6            | 1,200.00                 | 700.00                   |
| Region Total:   | 16           | \$2,480.48               | \$8,600.09               |
| Northern New York Region                                |              |                          |                          |
| HEART OF NEW YORK AREA                                  | 1            | 100.00                   | 0.00                     |
| FINGER LAKES AREA (NY)                                  | 1            | 598.57                   | 0.00                     |
| LAKE EFFECT GROUP                                       | 0            | 0.00                     | 10.10                    |
| BREAKFAST CLUB  | 0            | 0.00                     | 10.00                    |
| FREEDOM GROUP (NY)                                      | 1            | 10.00                    | 0.00                     |
| NORTHERN NEW YORK RSC                                   | 3            | 139.62                   | 395.32                   |
| Region Total:   | <del>6</del> | \$848.19                 | \$415.42                 |
| _   |              | *******                  | *                        |
| Norway Region   |              |                          |                          |
| Region Total:   | 0            | \$0.00                   | \$0.00                   |
| Ohio Region   |              |                          |                          |
| GREATER CINCINNATI AREA                                 | 2            | 623.34                   | 0.00                     |
| HAMILTON AREA (HAMASCNA)                                | 0            | 0.00                     | 500.00                   |
| KENT GRATEFUL & ALIVE GROUP                             | 1            | 18.00                    | 0.00                     |
| WEST SIDE STORY GROUP                                   | 1            | 50.00                    | 0.00                     |
| MONDAY NIGHT MAYSVILLE NA                               | 2            | 200.00                   | 100.00                   |
| FREEDOM GROUP OF NA (OH)                                | 1            | 250.00                   | 0.00                     |
| MIRACLES ON MOXAHALA (OH)                               | 3            | 250.00                   | 100.00                   |
| FALLS GROUP OF NA                                       | 0            | 0.00                     | 10.00                    |
| LATERAL GROUP   | 0            | 0.00                     | 100.00                   |
| ALL WILL BE WELL GROUP (OH)                             | 1            | 9.00                     | 18.12                    |
| THERAPEUTIC VALUE GROUP                                 | 2            | 80.00                    | 50.00                    |
| LOST & FOUND GROUP (OH)                                 | 4            | 23.27                    | 0.00                     |
| FREE TODAY GROUP (OH)                                   | 2            | 18.00                    | 0.00                     |
| BLINKING LIGHT GROUP (OH)                               | 1            | 250.00                   | 0.00                     |
| INDIVIDUAL MEMBERS                                      | 0            | 0.00                     | 1,000.00                 |
| OHIO REGIONAL SERVICE (ORSCNA)                          | 3            | 3,775.01                 | 0.00                     |
| Region Total:   | 23           | \$5,546.62               | \$1,878.12               |
| <u>Oklahoma Region</u>                                  |              |                          |                          |
| PLAINS AREA OF NA (OK)                                  | 3            | 150.00                   | 50.00                    |
| SHAWNEE FALL CONVENTION                                 | 1            | 100.00                   | 0.00                     |
| SHAWNEE ORIGINAL GROUP                                  | 6            | 130.00                   | 235.00                   |
| HUMP DAY GROUP  | 3            | 23.80                    | 25.06                    |
| PEACE OF MIND GROUP (OK)                                | 9            | 291.49                   | 234.85                   |
| 102 01 1 m 12 010 01 (011)                              |              | 2/11/                    | 25 1.05                  |

| Oklahoma Region cont'd           | JulO2/JunO3<br>Number of<br>Donations | JulO2/JunO3<br>Donations | JulOl/JunO2<br>Donations |
|----------------------------------|---------------------------------------|--------------------------|--------------------------|
|                                  | 4                                     | 200.00                   | 1.40.00                  |
| SATURDAY NIGHT LIGHT GROUP       | 1                                     | 200.00                   | 140.00                   |
| DIFFERENT WAY NA GROUP (OK)      | 2                                     | 40.00                    | 0.00                     |
| STEPPIN' OUT GROUP               | 1<br>0                                | 112.43                   | 115.16                   |
| NORTHSIDE STROLL GROUP DUNCAN NA | 0                                     | 0.00<br>0.00             | 20.00<br>10.00           |
| NORTHGATE SERENITY               | 0                                     | 0.00                     | 4.48                     |
| STEP TO KEY GROUP                | 1                                     | 10.00                    | 0.00                     |
| OKLAHOMA RSC                     | 1                                     | 6,000.00                 | 3,000.00                 |
| Region Total                     |                                       | \$7,057.72               | \$3,834.55               |
| ricgion rotali                   | . 20                                  | Ψ1,031.12                | φ3,034.33                |
| Ontario Region                   |                                       |                          |                          |
| TORONTO AREA SERVICE COMMITTEE   | 0                                     | 0.00                     | 750.00                   |
| LANA AREA                        | 0                                     | 0.00                     | 56.25                    |
| LIMESTONE AREA                   | 1                                     | 13.13                    | 0.00                     |
| KISS THE LIE GOODBYE (ON)        | 1                                     | 7.50                     | 0.00                     |
| FREEDOM GROUP (ON)               | 3                                     | 176.37                   | 225.00                   |
| STEP INTO RECOVERY (ON)          | 1                                     | 37.50                    | 0.00                     |
| FAITH IN LIFE GROUP (ON)         | 1                                     | 124.70                   | 0.00                     |
| INDIVIDUAL MEMBERS               | 0                                     | 0.00                     | 28.50                    |
| ONTARIO RSC                      | 2                                     | 2,625.00                 | 8,625.00                 |
| Region Total                     |                                       | \$2,984.20               | \$9,684.75               |
|                                  |                                       | ¥=,> 0 11=0              | 43,00                    |
| Pacific Cascade Region           |                                       |                          |                          |
| BAY AREA                         | 1                                     | 162.48                   | 0.00                     |
| EUGENE AREA ACTIVITIES           | 0                                     | 0.00                     | 31.72                    |
| OUT TO LUNCH BUNCH (OR)          | 1                                     | 50.00                    | 0.00                     |
| PRAD 12 STEP GROUP               | 2                                     | 51.00                    | 10.00                    |
| NA WE GROUP                      | 0                                     | 0.00                     | 47.93                    |
| TOGETHER WE CAN GROUP (OR)       | 1                                     | 55.00                    | 0.00                     |
| INDIVIDUAL MEMBERS               | 0                                     | 0.00                     | 15.15                    |
| PACIFIC CASCADE RSC              | 7                                     | 10,767.95                | 9,482.41                 |
| Reaion Total                     |                                       | \$11,086.43              | \$9,587.21               |
|                                  |                                       | <del>+</del> ,           | ¥-                       |
| Panama Region                    |                                       |                          |                          |
|                                  | . ——                                  |                          |                          |
| Region Total                     | 0                                     | \$0.00                   | \$0.00                   |
| Peru Region                      |                                       |                          |                          |
|                                  |                                       |                          |                          |
| PERU REGION                      | 1                                     | 100.00                   | 0.00                     |
| Region Total                     | 1                                     | \$100.00                 | \$0.00                   |
| Phillipines Region               |                                       |                          |                          |
| Timplies region                  |                                       |                          |                          |
| PHILLIPINES REGION               | 0                                     | 0.00                     | 150.00                   |
| Region Total                     | 9                                     | \$0.00                   | \$150.00                 |
| Portugal Region                  |                                       |                          |                          |
| <u>Fortugal Negloli</u>          |                                       |                          |                          |
| PORTUGAL REGION                  | 1                                     | 353.40                   | 469.86                   |
| Region Total                     | 1                                     | \$353.40                 | \$469.86                 |
| Degian del Cagui (Duranta Diran) |                                       |                          |                          |
| Region del Coqui (Puerto Rico)   |                                       |                          |                          |
| COMITE REGIONAL DE SERVICIO      | 1                                     | 420.00                   | 140.00                   |
| Region Total                     | 1                                     | \$420.00                 | \$140.00                 |
| _                                |                                       |                          |                          |

|                                      | JulO2/JunO3<br>Number of<br>Donations | JulO2/JunO3<br>Donations | SOnut/JunO2<br>Donations |
|--------------------------------------|---------------------------------------|--------------------------|--------------------------|
| Region 5I Narcotics Anonymous        |                                       |                          |                          |
| SOUTHERN NEVADA AREA                 | 1                                     | 730.73                   | 2,503.33                 |
| EAST LAS VEGAS AREA                  | 5                                     | 1,661.29                 | 650.00                   |
| NORTH BY NORTHWEST AREA              | 1                                     | 500.00                   | 0.00                     |
| LIVING CLEAN GROUP (NV)              | 4                                     | 174.13                   | 105.24                   |
| THE MIDNIGHT SPECIAL GROUP           | 0                                     | 0.00                     | 35.58                    |
| WHO'S HOUSE IS IT ANYWAY GROUP       | 4                                     | 83.72                    | 119.30                   |
| THAT WAS THEN THIS IS NOW            | 2                                     | 33.18                    | 0.00                     |
| IT JUST DOESN'T GET ANY BETTER       | 4                                     | 196.50                   | 30.81                    |
| FRIDAY NIGHT PM RECOVERY (NV)        | 7                                     | 210.40                   | 306.80                   |
| MONDAY'S MESSAGE GROUP (NV)          | 0                                     | 0.00                     | 48.37                    |
| YOU ARE A STRANGER HERE ONCE         | 7                                     | 446.00                   | 30.00                    |
| THURSDAY'S TOPIC GROUP               | 1                                     | 30.00                    | 96.82                    |
| RENEGADE GROUP OF NA                 | 0                                     | 0.00                     | 39.02                    |
| EAST SIDE STORY GROUP (NV)           | 4                                     | 137.92                   | 107.85                   |
| THERE IS NO SUBSTITUTE GROUP         | 3                                     | 63.40                    | 8.53                     |
| STEPS TO FREEDOM GROUP (NV)          | 3                                     | 37.83                    | 136.45                   |
| AM RECOVERY GROUP                    | 0                                     | 0.00                     | 20.00                    |
| JUST FOR TODAY GROUP (NV)            | 1                                     | 77.90                    | 12.70                    |
| TOGETHER WE CAN GROUP                | 0                                     | 0.00                     | 3.00                     |
| GIRLS JUST WANNA HAVE FUN            | 0                                     | 0.00                     | 8.80                     |
| MORNING MIRACLES GROUP               | 0                                     | 0.00                     | 15.00                    |
| STAND 4 SOMETHING GROUP              | 0                                     | 0.00                     | 155.00                   |
| FRIDAY NITE FIX GROUP                | 2                                     | 60.95                    | 29.73                    |
| ULTIMATE HIGH GROUP                  | 11                                    | 209.23                   | 0.00                     |
| SATURDAY NIGHT SURRENDER GRP         | 2                                     | 69.00                    | 0.00                     |
| INDIVIDUAL MEMBERS                   | 0                                     | 0.00                     | 32.20                    |
| <b>REGION 51 NARCOTICS ANONYMOUS</b> | 2                                     | 3,309.21                 | 3,000.00                 |
| Region Total:                        | 64                                    | \$8,031.39               | \$7,494.53               |
| Quebec Region                        |                                       |                          |                          |
| QUEBEC RSC/C.S.R.Q.N.A.              | 2                                     | 1,500.00                 | 450.00                   |
| Region Total:                        | 2                                     | \$1,500.00               | \$450.00                 |
| Pegion of the Vinginians             |                                       |                          |                          |
| Region of the Virginians             |                                       |                          |                          |
| PIEDMONT AREA (VA)                   | 1                                     | 598.17                   | 2,444.77                 |
| APPALACHIAN AREA (VA)                | 0                                     | 0.00                     | 349.12                   |
| SHENANDOAH VALLEY AREA (VA)          | 4                                     | 70.00                    | 94.45                    |
| NEW DOMINION AREA                    | 2                                     | 598.76                   | 0.00                     |
| SOUTH OF THE JAMES GROUP             | 0                                     | 0.00                     | 37.01                    |
| DON'T KNOW DIDDLY GROUP              | 0                                     | 0.00                     | 25.00                    |
| NEW VISION GROUP                     | 3                                     | 60.00                    | 40.00                    |
| CLEAN & SOBER GROUP                  | 2                                     | 101.38                   | 121.40                   |
| TAPS GROUP                           | 0                                     | 0.00                     | 90.00                    |
| FREE BIRD GROUP                      | 0                                     | 0.00                     | 8.72                     |
| INDIVIDUAL MEMBERS                   | 1                                     | 30.00                    | 70.00                    |
| REGION OF THE VIRGINIANS RSC         | 2                                     | 17,951.70                | 14,623.71                |
| Region Total:                        | 15                                    | \$19,410.01              | \$17,904.18              |
| Rio Grande Region                    |                                       |                          |                          |
| GREATER ALBUQUERQUE AREA             | 5                                     | 622.68                   | 101.21                   |
| SERENITY SEEKERS                     | 0                                     | 0.00                     | 50.00                    |
| MORE WILL BE REVEALED                | 0                                     | 0.00                     | 30.10                    |
| WE NEVER HAD IT SO GOOD              | 4                                     | 103.37                   | 47.50                    |

|  | JulO2/JunO3<br>Number of<br>Donations | JulO2/JunO3<br>Donations | JulOI/JunO2<br>Donations                |
|--|---------------------------------------|--------------------------|---|
| Rio Grande Region cont'd                       | Donations                             |                          |   |
| BASIC GROUP NA (NM)                            | 3                                     | 71.89                    | 0.00                                    |
| RIO GRANDE RSC                                 | 1                                     | 1,042.48                 | 0.00                                    |
| Region Total:                                  | 13                                    | \$1,840.42               | \$228.81                                |
| San Diego/Imperial Region                      |                                       |                          |   |
|  | 0                                     | 0.00                     | 700.00                                  |
| CENTRAL AREA (CA)                              | 0                                     | 0.00<br>0.00             | 500.00<br>30.00                         |
| MEN'S MEETING<br>IT WORKS HOW & WHY GROUP (CA) | 0                                     | 0.00                     | 76.00                                   |
| A NEW WAY OF LIFE GROUP (CA)                   | 5                                     | 104.00                   | 141.00                                  |
| HERE & NOW GROUP (CA)                          | 3                                     | 263.00                   | 244.82                                  |
| SOLANA BEACH THURSDAY NIGHT                    | 0                                     | 0.00                     | 49.05                                   |
| STEP STUDY GROUP (CA)                          | 9                                     | 156.00                   | 53.00                                   |
| BASIC TEXT STUDY GROUP (CA)                    | 0                                     | 0.00                     | 49.90                                   |
| JUST FOR TODAY GROUP (CA)                      | 5                                     | 231.40                   | 0.00                                    |
| LITERATURE EXPRESS GROUP                       | 2                                     | 40,50                    | 0.00                                    |
| INDIVIDUAL MEMBERS                             | 1                                     | 60.00                    | 0.00                                    |
| SAN DIEGO/IMPERIAL RSC                         | 12                                    | 1,935.89                 | 4,338.05                                |
| Region Total:                                  |                                       | \$2,790.79               | \$5,481.82                              |
| Cham Ma Danian                                 |                                       |                          |   |
| Show Me Region                                 | 1                                     | 577.55                   | 770.00                                  |
| GREATER ST CHARLES AREA                        | 1                                     | 577.55                   | 550.00                                  |
| SHOW ME REGIONAL CONVENTION                    | 0                                     | 0.00                     | 15,000.00                               |
| FLIGHT TO FREEDOM CAMPOUT                      | 1                                     | 344.48                   | 487.78                                  |
| INNER CITY SERENITY GROUP                      | 1                                     | 25.00<br>88.31           | 85.43                                   |
| NASHVILLE UNITY GROUP<br>ANOTHER SUNRISE GROUP | 2<br>5                                | 390.15                   | 176.13<br>198.35                        |
| MEXICO GROUP                                   | 6                                     | 81.67                    | 77.05                                   |
| SPIRITUAL CONNECTION                           | 3                                     | 90.00                    | 80.00                                   |
| NOT SO FAMOUS GROUP                            | 0                                     | 0.00                     | 19.25                                   |
| STEP BY STEP GROUP (MO)                        | 2                                     | 8.88                     | 27.67                                   |
| NEW LIFE GROUP (MO)                            | 1                                     | 50.00                    | 0.00                                    |
| BEARING NO NAME GROUP                          | 0                                     | 0.00                     | 100.00                                  |
| FREEDOM GROUP (MO)                             | 0                                     | 0.00                     | 153.50                                  |
| REALITY ALLEY HOME GROUP                       | 1                                     | 30.00                    | 120.00                                  |
| BROTHERS & SISTERS GROUP                       | 0                                     | 0.00                     | 25.00                                   |
| NEW ATTITUDE GROUP (MO)                        | 1                                     | 18.00                    | 50.00                                   |
| JUST FOR TODAY GROUP (MO)                      | 4                                     | 350.00                   | 100.00                                  |
| FREEDOM TO CHANGE GROUP                        | 0                                     | 0.00                     | 30.00                                   |
| INDIVIDUAL MEMBERS                             | 0                                     | 0.00                     | 115.00                                  |
| SHOW ME RSC                                    | 4                                     | 18,047.12                | 5,188.22                                |
| Region Total:                                  | 32                                    | \$20,101.16              | \$22,583.38                             |
| Sierra Sage Region                             |                                       |                          |   |
| REACHING FOR RECOVERY GROUP                    | 1                                     | 220.00                   | 366.00                                  |
| JUST FOR TODAY GROUP (NV)                      | 1                                     | 44.67                    | 371.98                                  |
| THURSDAY NOONER                                | 1                                     | 20.00                    | 0.00                                    |
| I CHOOSE LIFE GROUP                            | 3                                     | 90.00                    | 0.00                                    |
| INDIVIDUAL MEMBERS                             | 2                                     | 14.52                    | 0.00                                    |
| SIERRA SAGE RSC                                | 12                                    | 1,200.00                 | 2,089.07                                |
| Region Total:                                  |                                       | \$1,589.19               | \$2,827.05                              |
| _  |                                       |                          | · • • • • • • • • • • • • • • • • • • • |
| South Dakota Region                            |                                       | 200.00                   | 0.00                                    |
| WEST RIVER AREA (WRANA)                        | 1                                     | 200.00                   | 0.00                                    |
| ABERDEEN NA GROUP (SD)                         | 1                                     | 10.00                    | 10.00                                   |
| Region Total:                                  | 2                                     | \$210.00                 | \$10.00                                 |

|   | JulO2/JunO3<br>Number of<br>Donations | JulO2/JunO3<br>Donations | JulOI/JunO2<br>Donations |
|---|---------------------------------------|--------------------------|--------------------------|
| South Florida Region  | Donations                             |                          |                          |
| SOUTH DADE AREA   | 0                                     | 0.00                     | 250.00                   |
| SOUTH BROWARD AREA  | 2                                     | 2,533.14                 | 807.65                   |
| SUNSET COAST AREA (FL)  | 1                                     | 200.00                   | 0.00                     |
| A TRAIN TO SOMEWHERE GROUP                                    | 0                                     | 0.00                     | 133.96                   |
| THE TRUTH WILL SET YOU FREE                                   | 6                                     | 155.00                   | 120.00                   |
| JUST BE GOOD TO YOURSELF GROUP                                | 0                                     | 0.00                     | 97.00                    |
| NEW PATH GROUP  | 0                                     | 0.00                     | 112.00                   |
| BASIC STEPS GROUP   | 0                                     | 0.00                     | 112.00                   |
| SUNSHINE GROUP OF NA  | 0                                     | 0.00                     | 77.00                    |
| TRADITIONAL NA GROUP  | 0                                     | 0.00                     | 53.50                    |
| NEW SUNDAY NIGHT REVIEW                                       | 2                                     | 55.00                    | 0.00                     |
| THE LIE IS DEAD GROUP (FL)                                    | 4                                     | 61.19                    | 30.48                    |
| TODAY WE LIVE GROUP   | 1                                     | 119.00                   | 0.00                     |
| SUNDAY SKOOL GROUP  | 3                                     | 41.42                    | 0.00                     |
| KEY BISCAYNE RECOVERY   | 3                                     | 31.00                    | 0.00                     |
| INDIVIDUAL MEMBERS  | 8                                     | 1,001.50                 | 346.37                   |
| SOUTH FLORIDA RSC   | 4                                     | 11,911.38                | 16,104.28                |
| Region To   | <i>tal:</i> 34                        | \$16,108.63              | \$18,244.24              |
| Southern California Region                                    |                                       |                          |                          |
| WEST END AREA   | 8                                     | 835.11                   | 712.84                   |
| SANTA CLARITA AREA  | 4                                     | 242.71                   | 398.07                   |
| EASTERN SIERRA AREA   | 4                                     | 243.06                   | 128.27                   |
| FARSI SPEAKING SATURDAY NITE                                  | 0                                     | 0.00                     | 163.05                   |
| TOPANGA TRANQUIL GROUP  | 9                                     | 640.64                   | 910.26                   |
| BASIC SPEAKER MEETING   | 10                                    | 296,34                   | 435.92                   |
| CAME TO BELIEVE GROUP (CA)                                    | 10                                    | 408.10                   | 129.00                   |
| COURAGE TO CHANGE (CA)  | 4                                     | 176.49                   | 0.00                     |
| WE DO RECOVER GROUP (CA)                                      | 1                                     | 50.00                    | 375.00                   |
| RECOVERY IS A WAY OF LIFE                                     | 0                                     | 0.00                     | 325.00                   |
| BY THE BOOK GROUP   | 0                                     | 0.00                     | 12.00                    |
| TAKE A NUMBER GROUP   | 0                                     | 0.00                     | 50.00                    |
| FINALLY FRIDAY GROUP  | 0                                     | 0.00                     | 120.00                   |
| LET'S MAKE A DIFFERENCE GROUP                                 | 1                                     | 50.93                    | 176.35                   |
| SATURDAY NITE LIVE IN VENIE                                   | 0                                     | 0.00                     | 10.00                    |
| THURSDAY NIGHT 5 & 10 MEETING                                 | 0                                     | 0.00                     | 10.00                    |
| WED NITE CORONA BOOK STUDY                                    | 0                                     | 0.00                     | 10.00                    |
| OLIVE VIEW GROUP SYLMAR                                       | 0                                     | 0.00                     | 10.00                    |
| GLENDALE MEMORIAL SUNDAY MTG                                  | 0                                     | 0.00                     | 70.00                    |
| SUNDAY CHARTER OAK GROUP                                      | 0                                     | 0.00                     | 10.00                    |
| JUST 4 TODAY WOMENS STAG                                      | 0                                     | 0.00                     | 10.00                    |
| FRIDAY NIGHT BIG BOOK STUDY                                   | 0                                     | 0.00                     | 33.00                    |
| DOPELESS HOPEFRIENDS  | 0                                     | 0.00                     | 19.76                    |
| WED NIGHT SPEAKER MEETING                                     | 0                                     | 0.00                     | 11.31                    |
| BRYANT NA MEETING   | 1                                     | 50.00                    | 0.00                     |
| WEDNESDAY NIGHT 7:30 MEETING<br>THURSDAY MEN'S BOOK STUDY GRP | 1                                     | 10.00<br>125.00          | 0.00<br>0.00             |
| WIRED ON RECOVERY GROUP                                       | 1<br>1                                | 125.00                   | 0.00                     |
| COCK & BULL STORY   | 1                                     | 10.00                    | 0.00                     |
| INDIVIDUAL MEMBERS  | 2                                     | 6.00                     | 180.00                   |
| SOUTHERN CALIFORNIA RSC                                       | 3                                     | 22,244.84                | 13,569.56                |
| Region To   |                                       | \$25,404.67              | \$17,879.39              |
| -   | ·                                     | • ,                      | . ,                      |

|   | JulO2/JunO3<br>Number of<br>Donations | JulO2/JunO3<br>Donations | JulOI/JunO2<br>Donations |
|---|---------------------------------------|--------------------------|--------------------------|
| Southern Idaho Region                   |                                       |                          |                          |
| TREASURE VALLEY AREA (ID)               | 9                                     | 2,033.46                 | 2,012.47                 |
| SNAKE RIVER VALLEY AREA                 | 0                                     | 0.00                     | 163.16                   |
| S IDAHO REGIONAL CONVENTION             | 1                                     | 1,182.57                 | 0.00                     |
| MEN'S RETREAT (MAGIC VALLEY)            | 1                                     | 232.83                   | 0.00                     |
| STYX GROUP                              | 1                                     | 33.00                    | 0.00                     |
| WOOD RIVER GROUP                        | 1                                     | 20.00                    | 34.64                    |
| IT WORKS HOW & WHY GROUP (ID)           | 2                                     | 38.88                    | 0.00                     |
| SOUTHERN IDAHO RSC                      | 4                                     | 4,646.02                 | 7,506.53                 |
| Region Total:                           | 19                                    | \$8,186.76               | \$9,716.80               |
| <u>Spain Region</u>                     |                                       |                          |                          |
| Region Total:                           | 0                                     | \$0.00                   | \$0.00                   |
| Sweden Region                           |                                       |                          |                          |
| SODERMALMS AREA                         | 1                                     | 101.96                   | 375.65                   |
| NEW WAY OF LIFE GROUP (SW)              | 1                                     | 223.39                   | 92.37                    |
| RADDA RAMBO                             | 0                                     | 0.00                     | 75.08                    |
| JUST FOR TODAY GROUP (SW)               | 0                                     | 0.00                     | 20.00                    |
| SWEDEN RSC                              | 1                                     | 2,284.81                 | 1,854.00                 |
| Region Total:                           | 3                                     | \$2,610.16               | \$2,417.10               |
| Tejas Bluebonnet Region                 |                                       |                          |                          |
| NORTH SIDE AREA (TX)                    | 0                                     | 0.00                     | 588.58                   |
| TEXAS TRI-COUNTY AREA (TTCASC)          | 1                                     | 288.95                   | 134.44                   |
| HOUSTON AREA                            | 0                                     | 0.00                     | 96.21                    |
| ESPERANZA AREA (TX)                     | 1                                     | 1,000.00                 | 1,600.00                 |
| KEEP IT CLEAN GROUP (TX)                | 0                                     | 0.00                     | 120.00                   |
| 1960 GROUP OF NA                        | 6                                     | 290.10                   | 275.00                   |
| NEW FRONTIER GROUP (TX)                 | 0                                     | 0.00                     | 10.00                    |
| KEEP IT SIMPLE GROUP (TX)               | 1                                     | 707.92                   | 0.00                     |
| INDIVIDUAL MEMBERS                      | 1                                     | 3.25                     | 17.50                    |
| TEJAS BLUEBONNET RSC                    | 4                                     | 7,478.97                 | 9,273.22                 |
| Region Total:                           | 14                                    | \$9,769.19               | \$12,114.95              |
| <u>Tri State Region</u>                 |                                       |                          |                          |
| PITTSBURGH AREA                         | 1                                     | 307.49                   | 430.10                   |
| CENTRAL WESTERN PA AREA (CWPA)          | 2                                     | 653.43                   | 0.00                     |
| NORTHEAST AREA (PA)                     | 0                                     | 0.00                     | 104.00                   |
| PITTSBURGH INNER CITY AREA              | 0                                     | 0.00                     | 216.17                   |
| SHASCNA                                 | 8                                     | 437.88                   | 0.00                     |
| BEECHWOOD GROUP                         | 8                                     | 82.74                    | 45.00                    |
| SATURDAY MORNING CARTOON ALT            | 6                                     | 105.93                   | 126.46                   |
| McMURRAY FRIDAY NIGHT GROUP             | 8                                     | 102.00                   | 50.00                    |
| MT LEBANON GROUP                        | 0                                     | 0.00                     | 120.00                   |
| BACK TO BASICS GROUP (PA) DORMONT GROUP | 3<br>4                                | 68.50<br>350.00          | 70.00<br>450.00          |
| WASHINGTON I GROUP                      | 4                                     | 34.92                    | 0.00                     |
| JUST FOR TODAY GROUP (PA)               | 4                                     | 137.21                   | 110.31                   |
| WOMEN'S CHOICE GROUP                    | 2                                     | 20.00                    | 50.00                    |
| CHOICE IN CANONSBURG GROUP              | 3                                     | 252.49                   | 471.00                   |
| IN STEP GROUP                           | 0                                     | 0.00                     | 4.00                     |
| MONDAY NEW LIFE GROUP (PA)              | 1                                     | 100.00                   | 150.00                   |
| WASHINGTON II GROUP                     | 6                                     | 85.80                    | 45.00                    |

|                               | JulO2/JunO3<br>Number of<br>Donations | JulO2/JunO3<br>Donations | JulOI/JunO2<br>Donations |
|-------------------------------|---------------------------------------|--------------------------|--------------------------|
| Tri State Region cont'd       | Donations                             |                          |                          |
| TOGETHER WE CAN GROUP (PA)    | 0                                     | 0.00                     | 15.00                    |
| DUBOIS WED NIGHT NA GROUP     | 0                                     | 0.00                     | 35.70                    |
| IT WORKS HOW & WHY GROUP (OH) | 0                                     | 0.00                     | 10.00                    |
| WINNERS NEVER QUIT            | 0                                     | 0.00                     | 10.00                    |
| WEEKDAY WAKEUP GROUP          | 2                                     | 125.00                   | 70.00                    |
| ADDISION TERRACE GROUP        | 8                                     | 294.00                   | 0.00                     |
| SWEETWATER RECOVERY GROUP     | 1                                     | 80.00                    | 0.00                     |
| SEE THE LIGHT GROUP           | 7                                     | 101.94                   | 0.00                     |
| IT WORKS HOW & WHY GROUP (PA) | 2                                     | 34.50                    | 0.00                     |
| HOLIDAY PARK GROUP            | 1                                     | 85.00                    | 0.00                     |
| REBEL GROUP                   | 1                                     | 10.00                    | 0.00                     |
| TRI - STATE RSC               | 4                                     | 13,600.81                | 4,005.39                 |
| TRI-STATE RSO INC             | 0                                     | 0.00                     | 2,000.00                 |
| Region Total:                 | 86                                    | \$17,069.64              | \$8,588.13               |
| <u>Turkeu</u>                 |                                       |                          |                          |
| Region Total:                 | 0                                     | \$0.00                   | \$0.00                   |
| United Kingdom Region         |                                       |                          |                          |
| UNITED KINGDOM REGION         | 2                                     | 3,754.80                 | 2,425.77                 |
| Region Total:                 | 2                                     | \$3,754.80               | \$2,425.77               |
| Upper Midwest Region          |                                       |                          |                          |
| WINNIPEG AREA                 | 3                                     | 525.00                   | 450.00                   |
| GENESIS GROUP (MB)            | 1                                     | 45.00                    | 120.00                   |
| RECOVERY GROUP (MB)           | 0                                     | 0.00                     | 37.50                    |
| INDIVIDUAL MEMBERS            | 1                                     | 10.00                    | 6.00                     |
| UPPER MID-WEST RSC            | 3                                     | 4,249.00                 | 0.00                     |
| Region Total:                 | 8                                     | \$4,829.00               | \$613.50                 |
| Upper Rocky Mountain Region   |                                       |                          |                          |
| LIVING PROOF GROUP            | 1                                     | 20.00                    | 50.00                    |
| SERENITY MAINLINERS (WY)      | 2                                     | 30.00                    | 0.00                     |
| JACKSON NA                    | 1                                     | 10.00                    | 0.00                     |
| NOON SERENITY GROUP (WY)      | 0                                     | 0.00                     | 20.00                    |
| HOPE NOT DOPE GROUP (WY)      | 1                                     | 69.76                    | 211.50                   |
| 5th STREET GROUP (WY)         | 1                                     | 10.00                    | 0.00                     |
| INDIVIDUAL MEMBERS            | 1                                     | 2.00                     | 0.00                     |
| UPPER ROCKY MOUNTAIN RSC      | 4                                     | 1,314.54                 | 1,561.55                 |
| Region Total:                 | 11                                    | \$1,456.30               | \$1,843.05               |
| <u>Uruguay Region</u>         |                                       |                          |                          |
| URUGUAY REGION                | 0                                     | 0.00                     | 690.00                   |
| Region Total:                 | 0                                     | \$0.00                   | \$690.00                 |
| <u>Utah Region</u>            |                                       |                          |                          |
| NORTHERN UTAH AREA            | 6                                     | 720.88                   | 0.00                     |
| CENTRAL UTAH AREA             | 2                                     | 125.15                   | 45.01                    |
| SOUTHERN UTAH AREA            | 1                                     | 44.80                    | 20.00                    |
| LITTLE FOCBING CANYON GROUP   | 2                                     | 17.48                    | 0.00                     |
| INDIVIDUAL MEMBERS            | 1                                     | 7.00                     | 0.00                     |
| UTAH RSC                      | 0                                     | 0.00                     | 8.50                     |
| Region Total:                 | 12                                    | \$915.31                 | \$73.51                  |

|  | JulO2/JunO3<br>Number of<br>Donations | JulO2/JunO3<br>Donations      | SOnut/JunO2<br>Donations      |
|--|---------------------------------------|-------------------------------|-------------------------------|
| <u>Virgin Islands</u>                        |                                       |                               |                               |
| Region Total:                                | 0                                     | \$0.00                        | \$0.00                        |
| Volunteer Region                             |                                       |                               |                               |
| RECOVERY BOUND GROUP                         | 0                                     | 0.00                          | 20.00                         |
| NA MOTHER GROUP                              | 3                                     | 75.00                         | 0.00                          |
| MIRACLES ON MONDAY                           | 7                                     | 285.10                        | 213.00                        |
| OUT TO LUNCH BUNCH (TN)                      | 1                                     | 115.31                        | 274.65                        |
| NICKEL & DIME TIME                           | 1                                     | 300.00                        | 0.00                          |
| FREE SPIRIT GROUP (TN)                       | 2                                     | 10.00                         | 105.00                        |
| INDIVIDUAL MEMBERS                           | 4                                     | 3,000.00                      | 3,850.00                      |
| VOLUNTEER RSC                                | 19                                    | 20,000.00                     | 13,500.00                     |
| Region Total:                                | 19                                    | \$23,785.41                   | \$17,962.65                   |
| Washington - Northern Idaho                  |                                       |                               |                               |
| SEATTLE AREA                                 | 2                                     | 271.37                        | 355.33                        |
| THE LEWIS COUNTY AREA (TLCANA)               | 0                                     | 0.00                          | 307.51                        |
| NORTH PUGET SOUND AREA (WA)                  | 2                                     | 1,005.18                      | 2,132.36                      |
| OLYMPIA AREA                                 | 0                                     | 0.00                          | 746.90                        |
| 20 YEAR ANNIVERSARY (WA)                     | 0                                     | 0.00                          | 151.51                        |
| SEATTLE SUMMER MENS RETREAT                  | 1                                     | 99.65                         | 0.00                          |
| FRIDAY NIGHT ALIVE GROUP                     | 3                                     | 180.00                        | 180.00                        |
| BORDERLINE GROUP                             | 5                                     | 240.00                        | 85.00                         |
| NEW FRONTIERS GROUP<br>SUNDAY STARTERS GROUP | 5<br>4                                | 345.25<br>275.00              | 1,009.00<br>0.00              |
| LOVIN' SPOONFULL NA                          | 13                                    | 609.62                        | 274.33                        |
| SOUTHENDERS GROUP                            | 4                                     | 151.25                        | 116.86                        |
| LIFEBOAT GROUP (WA)                          | 2                                     | 66.70                         | 32.00                         |
| KIND OF THURSDAY NIGHT GROUP                 | 1                                     | 115.60                        | 139.48                        |
| LOST & FOUND GROUP (WA)                      | 0                                     | 0.00                          | 36.13                         |
| FRIDAY HARBOR NA GROUP (WA)                  | 0                                     | 0.00                          | 139.11                        |
| TOWER OF POWER GROUP                         | 2                                     | 20.00                         | 0.00                          |
| WE DO RECOVERY GROUP (OR)                    | 1                                     | 20.00                         | 0.00                          |
| ONE STEP BEYOND GROUP                        | 3                                     | 30.00                         | 0.00                          |
| BREAKFAST OF CHAMPIONS                       | 3                                     | 50.50                         | 0.00                          |
| ASK IT BASKET GROUP (WA)                     | 2                                     | 40.00                         | 0.00                          |
| INDIVIDUAL MEMBERS                           | 4                                     | 3,041.00                      | 257.10                        |
| WASHINGTON-NORTHERN IDAHO RSC                | 4                                     | 6,031.77                      | 15,899.06                     |
| Region Total:                                | 61                                    | \$12,592.89                   | \$21,861.68                   |
| Western New York Region                      |                                       |                               |                               |
| NIAGARA-ORLEANS AREA (NI-O)                  | 0                                     | 0.00                          | 295.00                        |
| ALLE - CATT AREA (NY)                        | 1                                     | 35.00                         | 0.00                          |
| APPLYING SPIRITUAL PRINCIPALS                | 0                                     | 0.00                          | 86.00                         |
| ACCEPTANCE, LOVE AND FAITH                   | 1                                     | 25.00                         | 0.00                          |
| INDIVIDUAL MEMBERS<br>WESTERN NEW YORK RSC   | 0                                     | 0.00                          | 11.00                         |
| WESTERN NEW TORK RSC  Region Total:          | $\frac{1}{3}$                         | 2,000.00<br><b>\$2,060.00</b> | 2,595.87<br><b>\$2,987.87</b> |
| negion rotal                                 | 3                                     | \$ <b>2</b> ,000.00           | φ2,207.07                     |
| <u>Wisconsin Region</u>                      |                                       |                               |                               |
| NORTHEAST WISCONSIN AREA                     | 0                                     | 0.00                          | 324.00                        |
| INLAND LAKES UNITY AREA                      | 2                                     | 295.84                        | 774.94                        |
| STRAIGHT AHEAD GROUP (WI)                    | 1                                     | 12.00                         | 128.00                        |
| NEVER AGAIN GROUP (WI)                       | 1                                     | 50.00                         | 0.00                          |
| FREEDOM BY CHOICE GROUP                      | 1                                     | 100.00                        | 50.00                         |
| GROUP 8 (WI)                                 | 1                                     | 100.00                        | 100.00                        |
| WISCONSIN RSC                                | 1                                     | 214.60                        | 325.74                        |
| Region Total:                                | 7                                     | \$772.44                      | \$1,702.68                    |

| Other Forums, Areas, Groups   | JulO2/JunO3<br>Number of<br>Donations | JulO2/JunO3<br>Donations | Jul0I/Jun02<br>Donations |
|-------------------------------|---------------------------------------|--------------------------|--------------------------|
| FRENCH SPEAKING - SWITZERLAND | 2                                     | 309.07                   | 149.47                   |
| GULF AREA (BAHRAIN)           | 0                                     | 0.00                     | 200.00                   |
| PACIFIC NORTHWEST CONVENTION  | 1                                     | 2,458.91                 | 2,830.26                 |
| TEXAS NA UNITY CONVENTION     | 1                                     | 49.81                    | 0.00                     |
| CIRCLE OF SISTERS             | 0                                     | 0.00                     | 8,646.36                 |
| WORLDWIDE WORKSHOPS           | 2                                     | 590.41                   | 766.25                   |
| SOUTHERN FORUM                | 2                                     | 172.64                   | 671.94                   |
| EUROPEAN DELEGATES/EDM        | 1                                     | 1,293.47                 | 0.00                     |
| CANADIAN ASSEMBLY (CANA)      | 3                                     | 7,508.43                 | 750.00                   |
| MID - WEST ZONAL FORUM        | 1                                     | 1,000.00                 | 0.00                     |
| ALAMAL GROUP (BAHRAIN)        | 0                                     | 0.00                     | 25.00                    |
| ALKHATAWAT (BAHRAIN)          | 0                                     | 0.00                     | 25.00                    |
| SERENITY GROUP NORTH (ARUBA)  | 3                                     | 200.00                   | 138.36                   |
| ALNADHRA ALJADIDA (BAHRAIN)   | 0                                     | 0.00                     | 25.00                    |
| ALMABADE (BAHRAIN)            | 0                                     | 0.00                     | 25.00                    |
| LET GO LET GOD (WEST INDIES)  | 1                                     | 10.00                    | 0.00                     |
| JUST FOR TODAY (JAMAICA)      | 2                                     | 400.00                   | 365.00                   |
| OASIS (UKRAINE)               | 0                                     | 0.00                     | 1.00                     |
| SUNDAY 13 GROUP (RUSSIA)      | 0                                     | 0.00                     | 2.00                     |
| INDIVIDUAL MEMBERS            | 7                                     | 1,072.68                 | 478.30                   |
| UNITY DAY EVENT               | 0                                     | 0.00                     | 1,906.90                 |
| WORLD CONVENTION UNITY DAY    | 1                                     | 19,368.28                | 0.00                     |
| Region Total:                 | 27                                    | \$34,433.70              | \$17,005.84              |
| Grand Total:                  | 1475                                  | \$702,767.93             | \$572,504.20             |